

U.S. Sales Database Summary

General Information:

Market

United States

Data Set Name

(e.g.: "UGIUS03")

Date Submitted (8 digits)

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APPENDIX VII.a

Variables in the Data Set:

Short Description	Variable	Reported Unit of Measure ¹	Unit of Measure in which Expense is Incurred	Conversion Factor (if any) ²	Currency	Account Number (where booked)	Account Name {where booked}
(Sample: Domestic Inland Freight)	DINLFTWU	lbs	kg	2.2046 lbs/kg	USD)	61234002	freight expense-export)
Gross Unit Price	GRSUPRU						
ADJUSTMENTS, DISCOUNTS AND REBATES							
Billing Adjustments (specify each unique type) ³	BILLADJ(1-n)U						
Early Payment Discounts	EARLYPYU						
Quantity Discounts	QTYDISU						
Other Discounts (specify each unique type)	OTHDIS(1-n)U						
Rebates (specify each unique type)	REBATE(1-n)U						
MOVEMENT EXPENSES							
Inland Insurance	INSUREU						
Brokerage & Handling in Market Economy Location	DMEBROKU						
Brokerage & Handling in the United States	USBROKU						
International Freight	INTNFRU						
Marine Insurance	MARNINU						
U.S. Inland Freight (Port to Warehouse)	INLFPWU						
U.S. Warehouse Expense	USWAREHU						
U.S. Inland Freight (Warehouse to Customer)	INLFWCU						
U.S. Inland Insurance	USINLINU						
Other U.S. Transportation Expenses (specify each unique type)	USOTHR(1-n)U						
U.S. Customs Duty	USDUTYU						
DIRECT SELLING EXPENSES							
Commissions	COMMU						
Credit Expense	CREDITU						
Interest Revenue	INTREVU						
Advertising	ADVERTU						
Warranty	WARRU						
Technical Service Expense	TECHSERU						
Royalties	ROYALU						
Other Direct Selling Expenses (specify each unique type)	DIRSEL(1-n)U						
INDIRECT SELLING EXPENSES:							
Indirect Selling Expenses Incurred in the United States	INDIRSU						
Inventory Carrying Costs Incurred in the United States	INVCARU						
PACKING							
U.S. Repacking Expense	REPACKU						
FURTHER MANUFACTURING							
U.S. further manufacturing	FURMANU						
EXPORT TAX							
Export Tax	EXTAXU						
ENTERED VALUE							
	ENTVALU						

Notes:

1.

Generally, this will be the same as that reported for Quantity Unit of Measure (QTYU) in Commerce's Section C Questionnaire
However, note that all data in all fields in all databases should be reported in consistent units.

2.

This will be the factor by which the unit of measure in which the price/expense/revenue was incurred and was multiplied in order to arrive at the amount reported in the unit of measure column and the database (e.g., theoretical to actual weight; short tons to metric tons; etc.).
If multiple factors are required (e.g., if theoretical short tons are converted to actual metric tons), include a separate column for each stage of the conversion.

3.

Note that references to "specify each unique type" mean that a separate line should be included for each individual field reported in the sales database.