Project Comparison Tables (required only of applicants that have received an MDCP award in the past). Add or delete columns as needed.

BARE received MDCP awards in 2005 and 2016.

Below are two tables comparing our funded 2005 and 2016, applications with our 2024 application.

1. Comparison of applications: Markets and industries targeted

| Markets and industries targeted* | 2005 | 2016 | 2024 |
|----------------------------------|------------|----------------------------------|----------------------------------|
| Primary market: | Chile | Mexico | Turkiye |
| Secondary market: | Ecuador | | Hungary |
| Tertiary market: | | | |
| Primary industry: | Smart grid | Renewable electricity generation | Renewable electricity generation |
| Secondary industry: | | | Smart grid |
| Tertiary industry: | | | |

^{*}Include no more than the top 3 markets and industries as measured by export potential. The purpose of the table to easily compare different projects. It is not meant to be a comprehensive summary.

2. Comparison of applications: Major elements and value of each

Note: Budget values are rough approximations. They include both federal share and non-federal (match) and usually cross several budget categories, e.g. personnel and travel, etc. (Add rows as needed.)

| Major element in application work plan | | 2016 \$ | 2024 \$ |
|---|---------|---------|---------|
| Do outreach and prep U.S. firms to attend foreign trade shows. | | 50.000 | 50,000 |
| Lead trade show delegations. | | 180,000 | 536,000 |
| Follow-up with U.S. firms and support them after trade shows. | | 50,000 | 50,000 |
| Set up office in target market. | | 200,000 | |
| Organize/lead trade missions. | | 350,000 | |
| Recruit U.S. firms for delegates to participate in standards (ISO) | 40,000 | | |
| technical committees (TC). | | | |
| Educate delegates on effective international standards formulation. | 100,000 | 150,000 | |
| Public and industry outreach re standards. | 150,000 | | |
| Outreach to target market government officials. | 200,000 | | |
| | | | |
| | | | |
| TOTAL | 490,000 | 980,000 | 636,000 |