



U.S. Embassy Delegation to CANSEC 2023
May 31 – June 1, 2023



The Honorable David L. Cohen
U.S. Ambassador to Canada



Jim Rigassio
Minister Counselor, Commercial Affairs



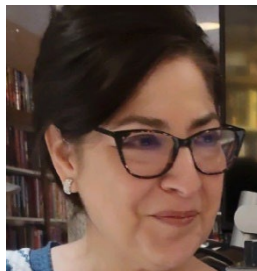
Col. Chadwick Sterr
Defense Attaché & Sr. Defense Official



John Fleming
Deputy Senior Commercial Officer



Chuck Davis
Head - Office of Defense Cooperation



Luz Betancur
Commercial Specialist - Defense



Philipp Fortin
Commercial Specialist - Security

U.S. Commercial Service Delegation to CANSEC 2023

U.S. Company Name	Location
Advanced Cooling Technologies	Lancaster, PA
Ambilabs (American Ecotech)	Warren, RI
Babel Street Rosette Ltd.	Somerville, MA
Beacon Interactive Systems	Waltham, MA
Birdon America	Denver, CO
T.J. Clark International	Delaware, OH
Trellisware	San Diego, CA
Western Shelter Systems	Eugene, OR

Advanced Cooling Technologies

Representatives at show

Adam F. Say - International Business Development Manager
adam.say@1-act.com

Devin Pellicone - Manager, Product Development
devin.pellicone@1-act.com



Capabilities

Supplier of custom thermal management solutions for all military environments, space applications, extreme environmental conditions, and electronic cooling for various markets. Many of ACT's products have been deployed into several commercial satellites, military vehicles, medical devices and imaging equipment, primary calibration equipment, and HVAC systems.

Webpage: <http://www.1-act.com/>

Ambilabs (American Ecotech)

Representative at show

Teles Furlani - Science Advisor
tfurlani@ambilabs.com or tfurlani@americanecotech.com



Capabilities

Ambilabs (and its sister company American Ecotech) manufactures turn-key scientific monitoring solutions to evaluate air pollutant levels and assess aerosolized contaminants from various sources. Canadian military can benefit from Ambilab's precision monitoring technology solutions for:

- Identification of salts in the air and various gases, all of which cause corrosion.
- Assess the effectiveness of HVAC/air handling systems.
- Deployable air monitoring system into "problem zones" measure high precision air contaminant.

Webpage: <https://ambilabs.com> & <https://americanecotech.com>

Babel Street Rosette Ltd.

Representative at show

Robert Wall - Account Executive

rwall@babelstreet.com



Capabilities

Babel Street Rosette Ltd. provides mission critical AI for human language, deployable in any environment. Our Rosette Indexer is a world's leading capability for matching the names to people, organizations, and addresses across their many variations, languages, and scripts. Used extensively by border security, intelligence agencies, and law enforcement.

Webpage: <https://www.babelstreet.com/>

Beacon Interactive Systems

Representatives at show

Wes Hallman - Executive VP, Business Development

wes.hallman@beaconinteractive.com



Shenhav Ruttner – Director, Global Strategy

shenhav.ruttner@beaconinteractive.com

Capabilities

Beacon's Digital Platform spans the full operations and sustainment lifecycle with maritime components actively deploying across the US Navy and aviation components digitizing flightline operations for the US Air Force. Focused on the transformative effects of digitizing edge operations, the Beacon Platform streamlines performance and provide strategic insight into operational capacity and readiness.

Webpage: <https://www.beaconinteractive.com/what-we-deliver>

Birdon America

Representative at show

Jim Ducker - Program Manager

Jimd@birdon.us



Capabilities

Birdon is based in in Denver, Colorado and it has four main business divisions: marine ship building and repair; disposals; engineering; and marine propulsion. Today, Birdon is an established and trusted partner of the United States Department of Defense and Department of Homeland Security and is currently introducing its multi-use [Bridge Erection Boat](#) (BEB) vessels to the military, and civil disaster authorities.

Webpage: <https://birdon.us/home/>

T.J. Clark International

Representative at show

Eric Jenkusky - CEO & Co-Founder
eric.jenkusky@tjclarkintl.com



Capabilities

T.J. Clark International designs and manufactures the leading expeditionary tactical fuel/water pumps and distribution systems for the forward projection of power and resources in austere environments. See full [list of products](#).

Webpage: <http://tjclarkintl.com/>

Trellisware Technologies Inc.



Representative at show

George Roesch - Director, Global SOF
groesch@trellisware.com

Capabilities

TrellisWare Technologies, Inc. is a global leader in highly advanced algorithms, waveforms, and communications systems, ranging from small form factor radio products to fully integrated solutions.

Webpage: <http://www.trellisware.com>

Western Shelter Systems

Representative at show

William Harris - President
Trey@serketusa.com



Capabilities

Western Shelter Systems builds the toughest shelters and field support systems on the market. Our shelters are designed to protect life in the world's toughest conditions, while still providing a safe and comfortable working environment. Our product line is built around a series of ridged and inflatable framed shelters in a variety of sizes and trim levels to meet the needs of the mission. These shelters are supported by a suite of accessories that cover climate control, power generation, water handling for remote operations, and more. We also manufacture customized trailers systems and container-based field hospitals that are designed to withstand the most austere environments. Western Shelters have become the preferred choice for the disaster and medical response communities, with FEMA US&R teams using them exclusively in response to every major hurricane over the past 24 years.

Webpage: <https://westernshelter.com> and <https://serketusa.com/>

*For more information on the U.S. Commercial Service in Canada, or to get in touch with the companies listed in this guide contact:
Luz Betancur, Commercial Specialist, U.S. Embassy – Ottawa, luz.betancur@trade.gov, 613-293-0622.*

SelectUSA Canada Conference 2023

December 12, 2023 | Montréal, Québec

ABOUT

Join us in **Montréal** for the seventh edition of our SelectUSA Canada Conference, organized by the U.S. Embassy in Canada and the American Chamber of Commerce in Canada.

Featuring a conference program for investors and one-on-one meetings between EDOs and companies, this is a premier event for Canadian companies seeking to increase their footprint in the United States.

For questions:

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