

Thursday, November 17th, 2022

Business Briefing Program

Embassy of Canada in Washington, D.C., 501 Pennsylvania Avenue NW, Washington, DC 20001

9:00 am	Welcome Remarks by John Layton, Minister (Economic), Embassy of Canada and Dale Tasharski, Deputy Director General of the U.S. & Foreign Commercial Service Global Markets
9:10 am	Canada's Government Procurement and Indigenous Content Requirements Indigenous Services Canada
9:30 am	The Arctic Infrastructure Inventory: Spurring Informed Investments and Policy The Polar Institute (Wilson Center)
10:00 am	Introduction to Canada's Indigenous Business Groups – Doing Business with: Inuit Development Corporation Association Nunatsiavut Group of Companies Qikiqtaaluk Corporation Kitikmeot Corporation
10:45 am	Break
11:00 am	Introduction to Canada's Indigenous Business Groups – Part 2: Inuvialuit Development Corporation Makivik Corporation Sakku Investment Corporation Det'on Cho Management LP
12:10 am	Partnering with Canadian Indigenous Groups to Enhance your Value Proposition - ATCO Frontec
12:30 pm	Lunch Break (<i>no host</i>)
1:30 p.m.	Doing Business with Boeing, The Boeing Company
1:50 pm	Defense and Telecom opportunities through Nasittuq Corporation and PanArctic Communications
2:20 pm	Logistics opportunities in Canada's North – Canadian North and the NEAS Group of Companies
3:05 pm	Break
3:20 pm	Energy and Cleantech Opportunities in Canada's North - Qulliq Energy Corporation and Targuti Energy Corporation
3:50 pm	Quebec Government Presentation- Québec Government Office in Washington
4:10 pm	Practical Tools for doing Business with Canadian Northern and Indigenous Businesses - CESO Indigenous and Northern Services
4:30 pm	Event concludes

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Friday, November 18th, 2022
Business Matchmaking Program

Residence Inn by Marriott, Washington DC National Mall
333 E St. Southwest, Washington, DC 20024
Location: Capital Room (main level)

9:00 am	Welcome Remarks by Chris James, President & CEO, The National Center for American Indian Enterprise Development
9:15 am to 11:15 am	B2B & B2G matchmaking program <u>Location:</u> Capital Room, Residence Inn by Marriott, Washington DC National Mall , Main Level
11:15 am	Open Networking
12:30 pm	Program concludes

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