

CanArctic Indigenous Business Mission

Washington, D.C.

November 17-18, 2022



We are excited to welcome you to the CanArctic Business Indigenous Business Mission and look forward to working with you to make your participation worthwhile.

The [U.S. Commercial Service Canada](#) has partnered with the [Inuit Development Corporation Association](#) and other relevant Indigenous business groups to bring a delegation of Canadian Inuit and Northern Indigenous corporations and associations to Washington, D.C., November 17-18, 2022. These groups are eager to establish new commercial connections, explore business opportunities, and partner with U.S. private sector firms and Native American corporations to advance projects in the defense, energy, cleantech, dual-use infrastructure, IT, and mining and critical minerals sectors. The Canadian delegation is eager to meet you and will introduce their procurement practices and supply chain opportunities.

Our business matchmaking program, scheduled to take place on the morning of November 18th, is being organized in partnership with [The National Center for American Indian Enterprise Development](#) (NCAIED) the largest Native American business organization in the United States.

We wish to thank the Embassy of Canada to the United States, Indigenous Services Canada, and representatives from the Government of Quebec in Washington D.C. for their strong support of our program.

As each representative in our delegation explains the “lay of the land” in their own business jurisdiction, we encourage you to take advantage of the information shared during the two-day event to help you expand your business footprint in Canada. Please visit our [B2B Matchmaking Form](#) to request a meeting with any of the delegates.

Thank you and wishing you a successful participation on this business mission!

U.S. Commercial Service Canada

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Company List by Sector of Expertise

BUSINESS ASSOCIATIONS & NGO SERVICES

[CESO Indigenous and Northern Services](#)
[Inuit Development Corporation Association](#)

GOVERNMENT AGENCIES

[Indigenous Services Canada](#)
[Quebec Government in D.C.](#)
[U.S. Commercial Service Canada](#)

DEFENSE

[ATCO Frontec](#)
[Makivik Corporation](#)
[Nunatsiavut Group of Companies](#)
[Nasittuq Corporation](#)
[The Boeing Company](#)

DUAL USE INFRASTRUCTURE & CONSTRUCTION

[ATCO Frontec](#)
[Inuvialuit Development Corporation](#)
[Kitikmeot Corporation](#)
[Nunasi Corporation](#)
[Nunatsiavut Group of Companies](#)
[Qikiqtaaluk Corporation](#)
[Sakku Investment Corporation](#)

ENERGY & CLEANTECH

[Det'on Cho Management LP](#)
[Makivik Corporation](#)
[Nunasi Corporation](#)
[Qikiqtaaluk Corporation](#)
[Qulliq Energy Corp.](#)

[Tarquti Energy Corp.](#)
[Kitikmeot Corporation](#)

IT

[Inuvialuit Development Corporation](#)

LOGISTICS AND TRANSPORTATION

[ATCO Frontec](#)
[Canadian North](#)
[Det'on Cho Management LP](#)
[Inuvialuit Development Corporation](#)
[Kitikmeot Corporation](#)
[Makivik Corporation](#)
[NEAS Group](#)
[Nunasi Corporation](#)
[Nunatsiavut Group of Companies](#)
[Sakku Investment Corporation](#)
[The Boeing Company](#)

MINING AND CRITICAL MINERALS

[Det'on Cho Management LP](#)
[Kitikmeot Corporation](#)
[Makivik Corporation](#)
[NWT & Nunavut Chamber of Mines](#)
[Qikiqtaaluk Corporation](#)
[Sakku Investment Corporation](#)

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Corporate and Government Profiles



With approximately 6,200 employees and assets of \$22 billion, [ATCO-Frontec](#) is a diversified global corporation with investments in the essential services of Structures & Logistics (workforce and residential housing, innovative modular facilities, construction, site support services, workforce lodging services, facility operations and maintenance, defence operations services, and disaster and emergency management services); Utilities (electricity and natural gas transmission and distribution, and international electricity operations); Energy Infrastructure (electricity generation, energy storage and industrial water solutions); Retail Energy (electricity and natural gas retail sales); Transportation (ports and transportation logistics); and Commercial Real Estate. See [ATCO's projects](#).

Jim Landon - President, ATCO Frontec, Jim.Landon@atco.com

Doug Beaton - Director, Business Development, doug.beaton@atco.com



[The Wilson Center's Canada Institute](#) is the only public policy forum in the world dedicated to the full spectrum of Canada-U.S. issues. The Canada Institute is a global leader for policymakers, academics, and business leaders to engage in non-partisan, informed dialogue about the current and future state of the relationship.

Dr. Rebecca Pincus - Director, Polar Institute

Christopher Sands - Director, Canada Institute at Wilson Center, Christopher.Sands@wilsoncenter.org



[Canadian North](#) is a 100% Inuit-owned airline that connects people and delivers essential goods throughout Canada's North. Canadian North Airlines services 25 communities within Nunavut, Nunavik and the Northwest Territories, as well as Ottawa, Montréal and Edmonton, with a versatile [fleet](#) of Boeing 737 and ATR 42 aircraft. Canadian North is also the premier charter services provider for large resource sector clients requiring dependable, efficient, and economical fly-in/fly-out air service and it operates flights across North America and beyond for sports teams, cruise lines, tour operators and many others. Canadian North is wholly owned by Makivik Corporation and the Inuvialuit Development Corporation.

Michael Rodyniuk - President and CEO, mrodyniuk@canadiannorth.com

Johnny Adams - Executive Chairman, jadams@canadiannorth.com

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CESOSACO

[CESO](#) (Canadian Executive Service Organization) empowers people, businesses, communities and institutions to drive economic development and improve lives around the world and in Canada by sharing the right expertise and experience. A not-for-profit organization since 1967, CESO Advisors are volunteers who devote their time and energy toward economic and social change in more than 500 assignments each year.

Stacia Kean – Director, skean@ceso-saco.com

Rachel Davis - Indigenous and Northern Services Manager, rdavis@saco-ceso.com



Det'on Cho Management LP

[Det'on Cho Management LP](#) is a development corporation of the Yellowknives Dene First Nation in Yellowknife, Northwest Territories, supporting resource development industries by providing services in exploration, construction, transportation, remediation, logistics and expediting, human resources, training, environmental, and management. Visit Det'on Cho group of [companies](#).

John Henderson - Chief Operating Officer, john@detoncho.com



**Indigenous Services
Canada**

[Indigenous Services Canada](#) (ISC,) works collaboratively with partners to improve access to high quality services for First Nations, Inuit, and Métis. ISC is working closely with [Public Services and Procurement Canada](#) and Treasury Board Secretariat to implementing the Procurement Strategy for Indigenous business and the minimum five percent mandatory Indigenous procurement target across 93 federal departments and agencies.

John Giraldez - Director, Business Development, john.giraldez@sac-isc.gc.ca

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**Inuit Development
Corporation Association**

The Inuit Development Corporation Association provides Canada's Inuit development corporations with a collective, national voice. IDCA's vision is to be a champion of Inuit prosperity through collaboration, innovation, trade, and commerce. To pursue this vision, IDCA has a mandate to collaboratively identify and create opportunities that promote business for IDCA members.

Patrick Duxbury - Executive Director, patrick.duxbury@rtassociates.ca



[Inuvialuit Development Corporation](#) (IDC) is a diversified investment, venture capital and management holding company, and is 100 per cent Indigenous owned, with the sole shareholder being Inuvialuit Regional Corporation (IRC). Incorporated in 1977, IDC has worked methodically to generate wealth, build a sustainable financial legacy and return secure and long-term benefits to our shareholder. IDC knows the North and offers a fully integrated package of expertise and skills to support industry ventures in the western Arctic. IDC is strategically positioned to serve the industry in and around the Mackenzie Delta - Beaufort Sea region. See IDC's [list of companies and subsidiaries](#).

Robert McLeod – Chair, rmcleod@inuvialuit.com



[Kitikmeot Corporation](#) (KC) is owned by the Kitikmeot Inuit Association (KIA,) its sole shareholder, and is one of the three Regional Development Corporations within Nunavut. KC serves as the 'business arm' of the KIA and is entrusted to pursue opportunities that build an economic base in the Kitikmeot region. KC owns and has joint venture partners for over 25 companies that participate in a wide range of key sectors within Canada's northern economy. See KC's full [list of companies](#).

Dino Forlin - Chief Operating Officer, dforlin@kitikmeotcorp.com

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[Makivik Corporation](#)'s distinct mandate ranges from owning large profitable business enterprises and generating jobs; to social economic development, improved housing conditions, to protection of the Inuit language and culture and the natural environment. Throughout its history Makivik has spoken on behalf of the Inuit of Nunavik in order to uphold the constitutionally protected rights of all Nunavimmiut. In carrying out its mandate, which stems from the signing of the James Bay and Northern Quebec Agreement, Makivik works within the Nunavik region with the main organizations created as a result of the JBNQA, with the government of Quebec, and the government of Canada. Makivik also works with fellow Inuit from across Inuit Nunangat – the Inuit homeland – as part of the national Inuit political process, formally represented by Inuit Tapiriit Kanatami (ITK). At the circumpolar level Makivik is a member of the Inuit Circumpolar Council (ICC). See Makivik Corporation's [subsidiaries](#).

Andy Moorhouse - Vice President, Economic Development, amoorhouse@makivik.org

David "Tiivi" Dupuis - Business Development Officer, ddupuis@makivik.org

Jean-Marc Séguin - Mining Development Manager, jseguin@makivik.org



[Nasittuq Corporation](#) is a majority Inuit-owned corporation that provides site service and management support to the Canadian and American militaries. Nasittuq is a partnership between 100% Inuit-owned [Pan Arctic Inuit Logistics](#) (PAIL) Corporation and [ATCO Frontec](#). Nasittuq Corporation, has been awarded two key contracts by the Government of Canada: the [operation and maintenance](#) of the North Warning System (NWS), which is a seven-year contract, and also a contract to provide operations and maintenance support at Canadian Forces Station (CFS) Alert on Ellesmere Island, Nunavut which will commence in June 2023.

Jody Langelier – President, jody.langelier@nasittuq.com

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The [NEAS Group](#) works with individual customers, construction project or mining operations, and military contractors to offer real value to their supply chain. U.S. companies looking to bid for upcoming projects, particularly in the Arctic, can add NEAS to their Value Proposition. Further, a business partnership will positively impact sustainable development and commitment to environment and oceans in Canada's North.

Suzanne Paquin, President & CEO, spaquin@neas.ca



[Nunasi Corporation](#) is a 100% Inuit owned and a Nunavut based business development company. In 1976, the Inuit Tapiriit of Canada (now Inuit Tapiriit Kanatami) created the Inuit Development Corporation (now Nunasi Corporation). Nunasi has investments in infrastructure, energy, commercial real estate, retail, logistics, bulk fuel storage and supply and medical boarding homes. See Nunasi's [sectors](#) of service.

Clint Davis - President and CEO, Clint@nunasi.com

Annie Aningmiuq - Vice President, Government & Community Relations, annie@nunasi.com



[The Nunatsiavut Group of Companies](#) is the business arm of the Nunatsiavut Government. Reporting to the Labrador Inuit Capital Strategy Trust, NGC's Mission is to create wealth in trust for Nunatsiavut Beneficiaries by owning profitable, sustainable businesses. Business lines include marine transportation, air transportation, mining, commercial real estate, construction, remote camp operations, logistics, and heavy civil. See Nunatsiavut's [companies](#).

Chris Webb - President and CEO, cwebb@ngc-ng.ca

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[NWT & Nunavut Chamber of Mines](#) advises governments, regulatory agencies, investors, Aboriginal groups, the media, schools and universities, and the public on industry positions and initiatives. The Chamber's primary objective is to encourage, assist and stimulate the environmentally responsible development and growth of mining and mineral exploration in the NWT and Nunavut. See the Chamber's [member list](#).

Tom Hoefer - Executive Director, NWT & Nunavut Chamber of Mines, executivedirector@miningnorth.com

John Henderson - Chief Operating Officer, john@detoncho.com (Representing Tom Hoefer)



Since its creation, the [Qikiqtaaluk Corporation](#) (QC) has matured into a multi-disciplinary company with 32 subsidiaries, joint ventures and affiliations. Through these companies, QC has strategically established business in fisheries, transportation, telecommunication, hospitality, energy, environment, construction, retail, and real estate. See a full list of [projects](#) by the [QC group and its companies](#).

Harry Flaherty - President & CEO, hflaherty@qcorp.ca



The [Québec Government Office in Washington](#) opened in 1978, and is responsible for furthering Québec's bilateral relations with the U.S. federal government (Administration and executive agencies as well as Congress). It monitors legislative developments as well as the programs and policies of the U.S. federal government.

Jean-Francois Hould – Director, D.C. office, jean-francois.hould@mri.gouv.qc.ca

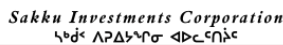
Robert Maurice - Commercial Affairs Attaché, Robert.Maurice@mri.gouv.qc.ca

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[Qulliq Energy Corp](#) delivers electricity to approximately 15,000 electrical customers across Nunavut. They generate and distribute power through the operation of 25 stand-alone diesel power plants in 25 communities, with a total installed capacity of close to 76,000 kW. All electricity needs in Nunavut are met by imported fossil fuel supplies. Each community in Nunavut has its own independent electricity generation and distribution system. There is no back-up grid. QEC is the only energy corporation in Canada without developed local energy resources or regional electricity transmission capability, creating a situation of high dependency on fossil fuel. See current [projects](#) by QEC.

Bill Nippard – Acting Vice President, Qulliq Energy Corp., BNippard@QEC.NU.CA



[Sakku Investments Corporation](#) is the Development Corporation of the Kivalliq Inuit Association (KIA). Under the Nunavut Land Claim Agreement, KIA is a designated Inuit organization which represents the interests of all Inuit living in the Kivalliq Region, with Sakku serving as its 'Business Arm' and deemed an Inuit Birthright Corporation. Sakku Corporation has strategic investments in enterprises operating in the mining and industrial services, transportation and logistics, health and medical services, professional services, and property development. Learn more about [Sakku's group of companies](#).

Guillaume Guida - Vice President, gguida@sakku.ca



Established in 2017, [Tarquti](#) is a Nunavik-owned company that carries out clean-energy projects adapted to the needs and interests of each of the communities in Nunavik, all while promoting local job creation. Tarquti is leading Nunavik's energy transition and planning for a better future for the region that is environmentally friendly and respects Inuit values. Learn about Tarquti [projects](#).

Joë Lance - Director General, j.lance@taquti.ca

Janice Grey - Social Engagement and Communications Director, janice.grey@targuti.ca

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[The Boeing Company](#) develops, manufactures, and services commercial airplanes, defense products and space systems for customers in more than 150 countries. As a top U.S. exporter, the company leverages the talents of a global supplier base to advance economic opportunity, sustainability, and community impact. [Boeing's operations in Canada](#) provide parts, components, and assemblies for all of the company's commercial jets, along with software applications and consulting services for Boeing's commercial and defense customers.

Jeff Hurst - Director, International Strategic Partnerships, jeffrey.e.hurst@boeing.com

Tom Thomas - Director, ITBs for Canada, Thomas.E.Thomas@boeing.com

Alexandra Immekus - Project Manager, Int. Strategic Partnerships, Alexandra.m.immekus@boeing.com

Margot Jett - Global Supplier Development, margot.j.jett@boeing.com



[Global Markets](#) assists and advocates for U.S. businesses in [international](#) markets to foster U.S. economic prosperity. Utilizing our network of trade promotion and policy professionals located in more than 100 U.S. Commercial Service offices nationwide and in more than 75 international markets, Global Markets promotes U.S. exports, especially among small and medium-sized enterprises; advances and protects U.S. commercial interests overseas; and attracts inward investment into the United States.

John Fleming – First Secretary, john.fleming@trade.gov

Luz Betancur – Commercial Specialist, luz.betancur@trade.gov

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Partner Organization



The National Center
for American Indian Enterprise Development

The [National Center for American Indian Enterprise Development](#) helps Indian tribes and businesses gain access to economic opportunities and growth. NCAIED is the largest national Indian business organization in the United States, and it works towards improving the lives of all American Indian people. The NCAIED is the premier organization providing business development services and ongoing support, and it facilitates opportunities for business and tribal enterprises nationally and internationally. NCAIED's mission is to develop and expand the American Indian/Alaska Native private sector by providing and facilitating high quality development and support services to native owned businesses, tribal enterprises, and individuals.

Chris James - President & CEO, chris.james@ncaied.org

Jessamyn Tracy - Project Director, jess@ncaied.org



Government
of Canada

Trade Commissioner
Service

Gouvernement
du Canada

Service des
délégés commerciaux

The [Canadian Trade Commissioner Service](#) (TCS) is a government organization that has facilitated trade with Canada since 1895. With offices in more than 160 cities across Canada and around the world, including 16 offices in the U.S., we are accessible to both Canadian and international companies looking to do business. We help Canadian companies sell their products and services outside Canada by connecting them with funding and support programs, international opportunities, and a network of trade commissioners. We help U.S. companies connect with Canadian organizations best suited to meet their needs for high-quality products, services, or technologies, connect with research and development partners and invest in Canada.

Jonathan Jasmin-Benoit - Counsellor and Trade Commissioner, Jonathan.Jasmin-Benoit@international.gc.ca