









# Financing for International Buyers

U.S. exporters can leverage U.S. government financing to assist international buyers in the purchase of U.S. goods and services. This is most common when financing is otherwise not available, or there are no economically viable interest rates on terms over one-to-two years. This type of financing is generally used for purchases of U.S. capital equipment and services. Financing may also be available for refurbished equipment, software, certain banking and legal fees and certain local costs and expenses.

The Export-Import Bank of the United States (EXIM Bank) offers U.S. companies financing for international buyers. With this financing, U.S. exporters can grow their international sales, and get paid cash on delivery and acceptance of the goods or services:

- [Loan Guarantee Program](#): Provides term financing to creditworthy international buyers, both private and public sector, for purchases of U.S. goods and services.
- [Direct Loan Program](#): Provides fixed-rate loans to creditworthy international buyers, both private and public sector for purchases of U.S. goods and services.
- [Finance Lease Guarantee Program](#): Provides lease financing to creditworthy international buyers as an alternative to traditional installment loans.

Learn more by visiting the [EXIM website](#), and the [Trade Finance Guide](#).