



# Export Working Capital

Export Working Capital financing enables U.S. businesses to purchase the goods and services they need to support their export sales. Government Export Working Capital guarantee programs are available from both the Export-Import Bank (EXIM Bank) and Small Business Administration SBA.

Export Working Capital Financing enables U.S. businesses to obtain loans that facilitate the export of goods or services by providing the liquidity needed to accept new business, grow international sales and compete more effectively in the international marketplace. Government Export Working Capital guarantee programs are available from both EXIM Bank and Small Business Administration.

## SBA

- [Loans from SBA](#)
- [Export Working Capital Program](#): Provides up to \$5 million in short-term, transaction-specific working capital loans to U.S. small business exporters. Uses of this financing include: pre-export financing of labor and materials; and post-shipment financing of the accounts receivable generated from transaction-specific overseas sales.

## EXIM Bank

- [Export-Import Bank Working Capital](#)
- [Working Capital Guarantee Program](#): Provides transaction-specific working capital loans to U.S. exporters, made by commercial lenders and backed by EXIM Bank's guarantee.

Uses of this financing include:

1. purchasing finished products for export;
2. paying for raw materials, equipment, supplies, labor and overhead to produce goods and/or provide services for export;
3. covering standby letters of credit serving as bid bonds, performance bonds, or payment guarantees;

4. and financing foreign receivables.