

**International Company Profile** 

In-depth or basic background check information on a specific international company to help determine its suitability as a potential business partner.

# **International Company Profile**

## **About the International Company Profile**

## **International Company Profile Full**

Provides U.S. companies and economic development organizations with a comprehensive background report on a specific foreign company, including general business information, background and product information, key officials, references contacted by ITA, financial data/creditworthiness information, reputational information, a site visit, and interviews with principals; information sources consulted in preparing the report, and analysis of information collected.

### **International Company Profile Partial**

Provides U.S. companies and economic development organizations with a general background report on a specific foreign company based on publicly available information; including general business information, background and product information, key officials, financial data/creditworthiness information (only when publicly available), and reputational information; information sources used in preparing the report, and brief analysis of information collected.

# **Eligibility and Pricing**

- You must be an export-ready U.S. company seeking to export goods or services of U.S. origin or that have at least 51% U.S. content to utilize this service.
- The fee for an International Company Profile Full is \$700 for small companies<sup>1</sup>, \$1,200 for medium companies<sup>2</sup>, and \$2,000 for large companies<sup>3</sup>.
- The fee for an International Company Profile Partial is \$150 for small companies<sup>1</sup>, \$350 for medium companies<sup>2</sup>, and \$450 for large companies<sup>3</sup>.
- Please note that any transportation for ITA staff beyond 80 kilometers or more than 2 hours from an ITA office will be charged an additional user fee to cover the cost.

#### Find Your Local Office

#### **Footnote**

<sup>1</sup> Must qualify as a "small business" under the <u>Small Business Administration's size standards</u>, which vary by North American Industry Classification System (NAICS) code. Fees listed also apply to U.S. Economic Development Organizations (EDO) and Non-profit Educational Institutions that purchase ITA services for their own use. For example, when an EDO requests a Gold Key Service (GKS) to promote itself as a tourist destination, it will be charged the small company fee. If, however, an EDO requests a (GKS) to promote a U.S.

company's goods/services, the size of the company will be used to determine the fee.

<sup>2</sup> Must have less than \$1B in annual revenue (including affiliates: parent, child, subsidiaries, divisions, etc.) to qualify.

<sup>3</sup> All U.S. businesses that do not qualify as a small or medium enterprise.