



U.S.-Brazil DEFENSE INDUSTRY DIALOGUE: 2nd Meeting
Washington, D.C.
October 10, 2017
JOINT STATEMENT

The Governments of the United States and Brazil signed a letter of intent (LOI) to explore joint collaboration on defense trade on September 30, 2016. In the first year, the Defense Industry Dialogue (DID) achieved progress on export controls and other regulatory issues. As the DID enters its second year, the main objectives are to strengthen bilateral defense trade and investment and increase technology cooperation by:

- Identifying potential partnerships;
- Deepening mutual understanding of our defense industries and long-term defense priorities;
- Ensuring that DID priority topics result in responsive action;
- Leveraging existing defense and military agreements such as the Defense Cooperation Agreement (DCA), the Communication Interoperability and Security Memorandum of Agreement (CISMOA), the General Security of Information Military Agreement (GSOMIA), the Master Information Exchange Agreement (MIEA), and others to broaden and expand GOB-USG defense trade collaboration.

Key Highlights to Date

The 1st DID, held in Brasilia in September 2016, included the participation of 150 key decision-makers from the public and private sectors. Since then, the DID has organized quarterly activities that allow the U.S. and Brazilian defense industries to network with each other and with key government officials, and also to gain insight into relevant regulations and policies of importance to them. The DID has also achieved the following milestones in our bilateral defense trade relationship:

- On March 22, 2017, the U.S. Department of Defense and the Brazilian Ministry of Defense signed the Master Information Exchange Agreement (MIEA), a fundamental agreement that provides for the expansion of research and development collaboration, and fosters development of new and innovative defense technologies.
- On April 4, 2017, Rockwell Collins, a U.S. defense company, and Savis and Bradar, Brazilian defense companies, signed an agreement to jointly evaluate business opportunities in defense, directly attributing their partnership agreement to the collaborative environment the DID has fostered.
- During the week of May 22, 2017, under the auspices of the DID, a Brazilian government delegation visited the United States' Defense Innovation Unit Experimental (DIUx) facilities in Silicon Valley to learn about how the United States military innovates. The delegation also able met with U.S. companies that lead in innovation.



DID Priority Themes and Next Steps

Commercial & Industrial Partnership

In order to increase bilateral industry partnership, the U.S. and Brazilian governments will continue to work towards establishing a framework for advanced binational cooperation. Specifically, we will continue negotiating necessary agreements, including the Research, Development, Test, and Evaluation (RDT&E) Agreement; and identify which models of binational cooperation to pursue in the mid-to-long-term.

Tech Transfer, Export Control & Compliance

To advance mutual understanding of each other's export control and compliance regimes, as well as the broad range of transferable technology. The U.S. and Brazilian governments will maintain open government-to-industry and government-to-government channels of communication to allow for consultation on specific cases; and continued bilateral engagement on best practices in export control reform; and planning and implementation of a sustained series of activities for industry and government stakeholders.

Regulatory & Industrial Policy

As follow-on to the October 5, 2017 DID Webinar on the Buy American Act for the Brazilian defense industry, the DID will continue to use its DID Roundtable and DID Webinar Series to provide the U.S. and Brazilian industries with greater understanding of the regulations and policies that they identify as most important to them.

Commitment

On the occasion of the 2nd U.S.-Brazil Defense Industry Dialogue held in Washington, D.C. October 10, 2017, the participants re-affirm their intent to continue bilateral government support for cooperation between the U.S. and Brazilian defense industries under the framework established in the Dialogue. The initiative has the support of leading business and defense associations and members, and depends on their participation to advance the goals and objectives of this innovative, bilateral mechanism. The DID goes beyond a general discussion and improves collaboration in defense trade by advancing four concrete goals: establishing commercial and industrial partnerships; examining and clarifying of export controls and compliance; developing a better understanding of regulatory and industrial policy; and exploring mutual recognition of military product certification.