West Virginia Depends on World Markets

- Exports from West Virginia help contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of West Virginia Businesses

- A total of 1,086 companies exported from West Virginia locations in 2015.

$7.1 billion
West Virginia’s Top 5 Export Markets
(Millions of U.S. Dollars)

- Canada: 1,516
- India: 713
- China: 532
- Ukraine: 484
- Netherlands: 395

Jobs Supported by West Virginia Goods Exports
Up by 6 Thousand Jobs Over Past Ten Years

- 20,087 jobs in 2006
- 25,883 jobs in 2016

25,883
U.S. jobs supported by goods exports from West Virginia in 2016

70% of these jobs were supported by manufactured goods exports

West Virginia goods exports in 2017

- Minerals & Ores: 3,274
- Chemicals: 1,579
- Transportation Equipment: 835
- Machinery: 327
- Primary Metal Manufactures: 269

826
Number of small and medium-sized (SME) goods exporters in West Virginia in 2015

SMEs account for 76% of West Virginia goods exporters

...and 25% of known West Virginia goods export value

Updated February 2018
West Virginia Exports, Jobs, & Foreign Investment

Foreign Investment & Jobs in West Virginia
- In 2015, foreign-owned companies employed 29,300 West Virginia workers.

Free Trade Agreements
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- West Virginia’s exports to U.S. FTA partners totaled $2.4 billion in 2017.

West Virginia’s Metropolitan Exports
- Huntington-Ashland is the 139th largest metro area reporting exports nationwide.

In 2017, exports to FTA markets accounted for 33% of West Virginia exports.

Since 2007, exports from West Virginia to FTA markets have grown by 56%.

Top Dollar Growth, 2007-17
(Millions of U.S. Dollars)

<table>
<thead>
<tr>
<th>Country</th>
<th>Growth (Millions)</th>
</tr>
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<tbody>
<tr>
<td>NAFTA</td>
<td>428</td>
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<tr>
<td>Korea</td>
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<td>Singapore</td>
<td>37</td>
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<tr>
<td>CAFTA-DR</td>
<td>22</td>
</tr>
</tbody>
</table>

Metro Area          | 2016 Goods Export Value | Share of State Exports |
--------------------|-------------------------|------------------------|
Washington-Arlington-Alexandria | $13.6 billion | *                     |
Huntington-Ashland      | $1.1 billion         | *                      |
Parkersburg-Vienna      | $870 million         | 23.20%                 |
Charleston             | $426 million         | 11.40%                 |
Winchester             | $315 million         | *                      |
Wheeling               | $242 million         | *                      |
Hagerstown-Martinsburg | $156 million         | *                      |
Weirton-Steubenville    | $153 million         | *                      |
Morgantown             | $59 million          | 1.60%                  |

*Share of state exports unavailable for MSAs that cross state lines

For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.