



INTERNATIONAL
TRADE
ADMINISTRATION

Washington Exports, Jobs, & Foreign Investment

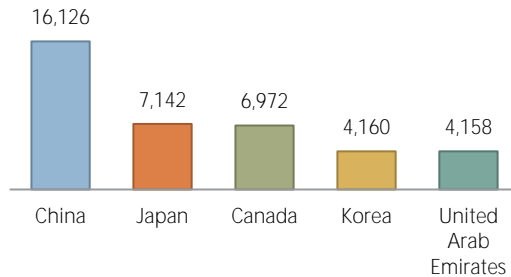
Washington Depends on World Markets

- Exports from Washington helped contribute to the \$2.21 trillion of U.S. goods and services exports in 2016.

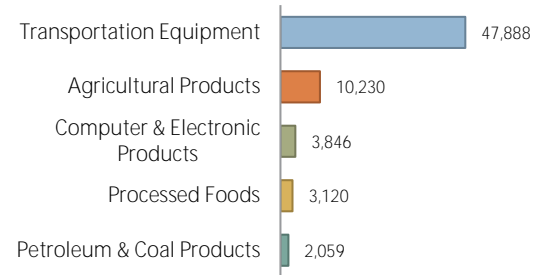
\$79.6 billion

Washington goods exports in 2016

Washington's Top 5 Export Markets (Millions of U.S. Dollars)



Washington's Top 5 Export Categories (Millions of U.S. Dollars)

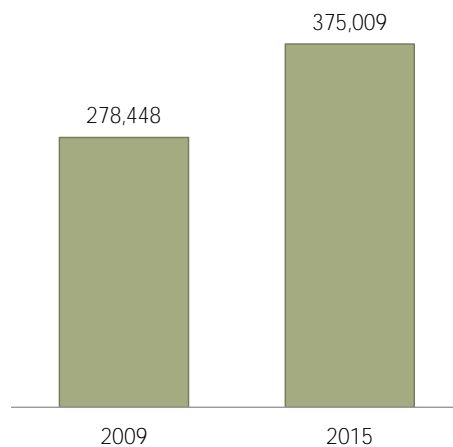


Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 11.5 million in 2015, up 1.9 million from 2009.

Jobs Supported by Washington Goods Exports

Up by 97 Thousand Jobs Since 2009



375,009

U.S. jobs supported by goods exports from Washington in 2015

91% of these jobs were supported by manufactured goods exports

Exports Sustain Thousands of Washington Businesses

- A total of 12,656 companies exported from Washington locations in 2014.

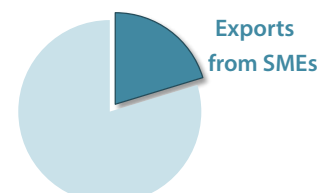
11,352

Number of small and medium-sized (SME) goods exporters in Washington in 2014

SMEs account for **90%** of Washington goods exporters



...and **20%** of known Washington goods export value





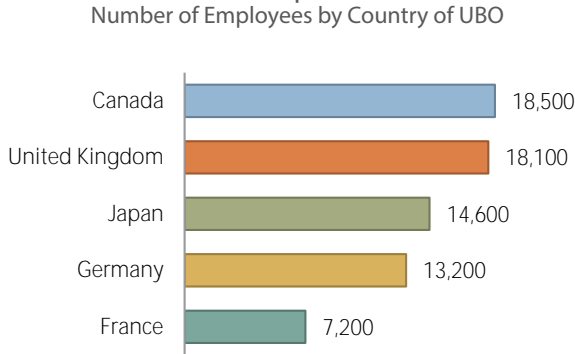
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Foreign Investment & Jobs in Washington

- In 2014, foreign-owned companies employed 105,600 Washington workers

Washington Employment in Foreign-Owned Companies



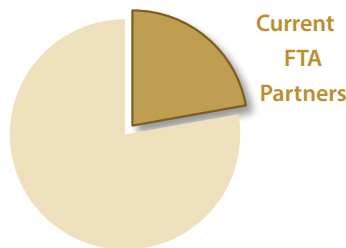
4.1%

Share of Washington private-industry employment at foreign-owned firms

Free Trade Agreements

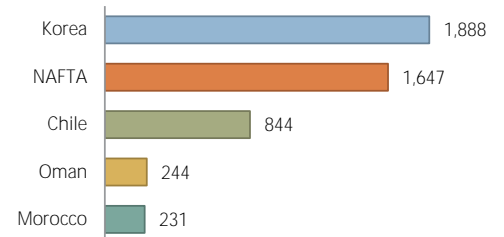
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Washington's exports to U.S. FTA partners totaled \$17.7 billion in 2016.

In 2016, exports to FTA markets accounted for **22%** of Washington exports



Since 2006, exports from Washington to FTA markets have grown by **35%**

Top Dollar Growth, 2006-16 (Millions of U.S. Dollars)



Washington's Metropolitan Exports

- Seattle-Tacoma-Bellevue is the 3rd largest metro area reporting exports nationwide.

Metro Area	2015 Goods Export Value	Share of State Exports
Seattle-Tacoma-Bellevue	\$67.2 billion	82.6%
Portland-Vancouver-Hillsboro	\$18.8 billion	*
Longview	\$2.3 billion	2.8%
Bellingham	\$2.0 billion	2.5%
Yakima	\$1.3 billion	1.5%
Spokane-Spokane Valley	\$823 million	1.0%
Mount Vernon-Anacortes	\$708 million	0.9%
Kennewick-Richland	\$584 million	0.7%
Wenatchee	\$506 million	0.6%

*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.