Washington Depends on World Markets

- Exports from Washington helped contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of Washington Businesses

- A total of 12,211 companies exported from Washington locations in 2015.

Washington Exports, Jobs, & Foreign Investment

$77 billion

Washington goods exports in 2017

<table>
<thead>
<tr>
<th>Washington’s Top 5 Export Markets (Millions of U.S. Dollars)</th>
<th>China</th>
<th>Canada</th>
<th>Japan</th>
<th>United Arab Emirates</th>
<th>Korea</th>
</tr>
</thead>
<tbody>
<tr>
<td>18,284</td>
<td>7,974</td>
<td>5,403</td>
<td>4,105</td>
<td>3,297</td>
<td></td>
</tr>
</tbody>
</table>

Jobs Supported by Washington Goods Exports

Up by 62 Thousand Jobs Over Past Ten Years

<table>
<thead>
<tr>
<th>2006</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>270,555</td>
<td>332,599</td>
</tr>
</tbody>
</table>

332,599

U.S. jobs supported by goods exports from Washington in 2016

91% of these jobs were supported by manufactured goods exports

10,901

Number of small and medium-sized (SME) goods exporters in Washington in 2015

SMEs account for 89% of Washington goods exporters

...and 19% of known Washington goods export value

Exports from SMEs
Washington Exports, Jobs, & Foreign Investment

Foreign Investment & Jobs in Washington

- In 2015, foreign-owned companies employed 112,700 Washington workers

Free Trade Agreements

- The U.S. currently has 14 free trade agreements in force with 20 countries.

Washington’s Metropolitan Exports

- Seattle-Tacoma-Bellevue is the 3rd largest metro area reporting exports nationwide.

In 2017, exports to FTA markets accounted for 24% of Washington exports

Since 2007, exports from Washington to FTA markets have grown by 24%

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>2016 Goods Export Value</th>
<th>Share of State Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seattle-Tacoma-Bellevue</td>
<td>$61.9 billion</td>
<td>80.6%</td>
</tr>
<tr>
<td>Portland-Vancouver-Hillsboro</td>
<td>$20.3 billion</td>
<td>*</td>
</tr>
<tr>
<td>Longview</td>
<td>$3.7 billion</td>
<td>4.80%</td>
</tr>
<tr>
<td>Bellingham</td>
<td>$1.8 billion</td>
<td>2.40%</td>
</tr>
<tr>
<td>Yakima</td>
<td>$1.1 billion</td>
<td>1.50%</td>
</tr>
<tr>
<td>Spokane-Spokane Valley</td>
<td>$836 million</td>
<td>1.10%</td>
</tr>
<tr>
<td>Mount Vernon-Anacortes</td>
<td>$696 million</td>
<td>0.90%</td>
</tr>
<tr>
<td>Kennewick-Richland</td>
<td>$671 million</td>
<td>0.90%</td>
</tr>
<tr>
<td>Wenatchee</td>
<td>$510 million</td>
<td>0.70%</td>
</tr>
</tbody>
</table>

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)
- NAFTA: 1,299
- Australia: 660
- Korea: 550
- Colombia: 311
- Chile: 275

Share of Washington private-industry employment at foreign-owned firms

4.2%

\*Share of state exports unavailable for MSAs that cross state lines


For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.