



INTERNATIONAL
TRADE
ADMINISTRATION

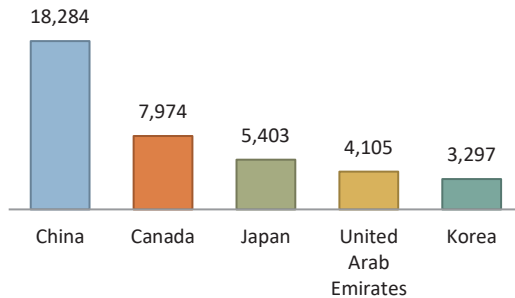
Washington Exports, Jobs, & Foreign Investment

Washington Depends on World Markets

- Exports from Washington helped contribute to the \$2.33 trillion of U.S. goods and services exports in 2017.

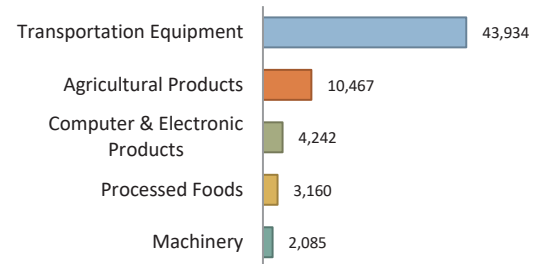
\$77 billion

Washington's Top 5 Export Markets
(Millions of U.S. Dollars)



Washington goods exports in 2017

Washington's Top 5 Export Categories
(Millions of U.S. Dollars)

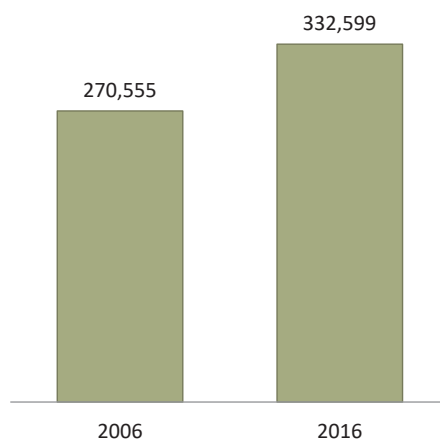


Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Jobs Supported by Washington Goods Exports

Up by 62 Thousand Jobs Over Past Ten Years



332,599

U.S. jobs supported by goods exports from Washington in 2016

91% of these jobs were supported by manufactured goods exports

Exports Sustain Thousands of Washington Businesses

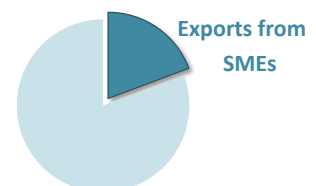
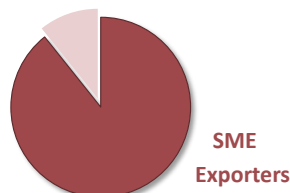
- A total of 12,211 companies exported from Washington locations in 2015.

10,901

Number of small and medium-sized (SME) goods exporters in Washington in 2015

SMEs account for **89%** of Washington goods exporters

...and **19%** of known Washington goods export value





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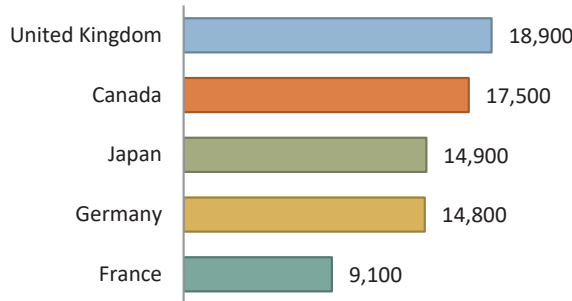
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Foreign Investment & Jobs in Washington

- In 2015, foreign-owned companies employed 112,700 Washington workers

Washington Employment in Foreign-Owned Companies

Number of Employees by Country of UBO



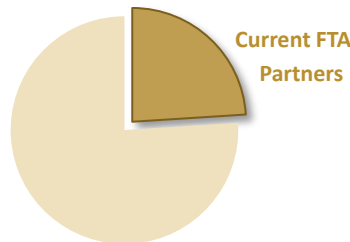
4.2%

Share of Washington private-industry employment at foreign-owned firms

Free Trade Agreements

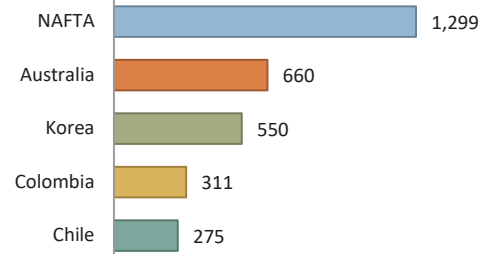
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Washington's exports to U.S. FTA partners totaled \$18.5 billion in 2017.

In 2017, exports to FTA markets accounted for **24%** of Washington exports



Since 2007, exports from Washington to FTA markets have grown by **24%**

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)



Washington's Metropolitan Exports

- Seattle-Tacoma-Bellevue is the 3rd largest metro area reporting exports nationwide.

Metro Area	2016 Goods Export Value	Share of State Exports
Seattle-Tacoma-Bellevue	\$61.9 billion	80.60%
Portland-Vancouver-Hillsboro	\$20.3 billion	*
Longview	\$3.7 billion	4.80%
Bellingham	\$1.8 billion	2.40%
Yakima	\$1.1 billion	1.50%
Spokane-Spokane Valley	\$836 million	1.10%
Mount Vernon-Anacortes	\$696 million	0.90%
Kennewick-Richland	\$671 million	0.90%
Wenatchee	\$510 million	0.70%

*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.