Virginia Depends on World Markets

- Exports from Virginia helped contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of Virginia Businesses

- A total of 7,247 companies exported from Virginia locations in 2015.

Virginia’s Top 5 Export Markets (Millions of U.S. Dollars)

- Canada: 2,982
- China: 1,721
- Mexico: 1,061
- United Kingdom: 919
- Germany: 818

Virginia’s Top 5 Export Categories (Millions of U.S. Dollars)

- Chemicals: 2,364
- Computer & Electronic Products: 2,027
- Transportation Equipment: 1,898
- Machinery: 1,462
- Paper: 1,107

Jobs Supported by Total U.S. Exports

- Totaled 10.7 Million Jobs in 2016, Nationwide

- 90% of these jobs were supported by manufactured goods exports

78,434 U.S. jobs supported by goods exports from Virginia in 2016

6,131 Number of small and medium-sized (SME) goods exporters in Virginia in 2015

SMEs account for 85% of Virginia goods exporters

...and 27% of known Virginia goods export value

Updated: February 2018
Virginia Exports, Jobs, & Foreign Investment

**Foreign Investment & Jobs in Virginia**
- In 2015, foreign-owned companies employed 182,400 Virginia workers

**Free Trade Agreements**
- The U.S. currently has 14 free trade agreements in force with 20 countries.

**Virginia’s Metropolitan Exports**
- Washington-Arlington-Alexandria is the 22nd largest metro area reporting exports nationwide.

**In 2017, exports to FTA markets accounted for 37% of Virginia exports**

**Top Dollar Growth, 2007-17**

<table>
<thead>
<tr>
<th>Current FTA Partners</th>
<th>NAFTA</th>
<th>CAFTA-DR</th>
<th>Korea</th>
<th>Bahrain</th>
<th>Peru</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>700</td>
<td>177</td>
<td>157</td>
<td>50</td>
<td>33</td>
</tr>
</tbody>
</table>

**Virginia Employment in Foreign-Owned Companies**

<table>
<thead>
<tr>
<th>Country</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>33,300</td>
</tr>
<tr>
<td>France</td>
<td>16,500</td>
</tr>
<tr>
<td>Japan</td>
<td>15,800</td>
</tr>
<tr>
<td>Germany</td>
<td>15,000</td>
</tr>
<tr>
<td>Netherlands</td>
<td>14,100</td>
</tr>
</tbody>
</table>

**Share of Virginia private-industry employment at foreign-owned firms**

**5.8%**

**Since 2007, exports from Virginia have grown to several FTA markets**

**Metro Area**

- Washington-Arlington-Alexandria
- Kingsport-Bristol-Bristol
- Richmond
- Virginia Beach-Norfolk-Newport News
- Blacksburg-Christiansburg-Radford
- Roanoke
- Harrisonburg
- Lynchburg
- Winchester

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>2016 Goods Export Value</th>
<th>Share of State Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>Washington-Arlington-Alexandria</td>
<td>$13.6 billion</td>
<td>*</td>
</tr>
<tr>
<td>Kingsport-Bristol-Bristol</td>
<td>$3.7 billion</td>
<td>*</td>
</tr>
<tr>
<td>Richmond</td>
<td>$3.5 billion</td>
<td>21.20%</td>
</tr>
<tr>
<td>Virginia Beach-Norfolk-Newport News</td>
<td>$3.3 billion</td>
<td>*</td>
</tr>
<tr>
<td>Blacksburg-Christiansburg-Radford</td>
<td>$795 million</td>
<td>4.80%</td>
</tr>
<tr>
<td>Roanoke</td>
<td>$613 million</td>
<td>3.70%</td>
</tr>
<tr>
<td>Harrisonburg</td>
<td>$513 million</td>
<td>3.10%</td>
</tr>
<tr>
<td>Lynchburg</td>
<td>$460 million</td>
<td>2.80%</td>
</tr>
<tr>
<td>Winchester</td>
<td>$315 million</td>
<td>*</td>
</tr>
</tbody>
</table>

*Share of state exports unavailable for MSAs that cross state lines*


For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.