Tennessee Depends on World Markets
- Exports from Tennessee helped contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs
- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of Tennessee Businesses
- A total of 7,161 companies exported from Tennessee locations in 2015.

Tennessee Goods Exports in 2017
- $33.2 billion

Tennessee’s Top 5 Export Markets (Millions of U.S. Dollars)
- Canada: 8,978
- Mexico: 4,695
- China: 2,499
- Japan: 1,998
- Belgium: 1,349

Tennessee’s Top 5 Export Categories (Millions of U.S. Dollars)
- Transportation Equipment: 7,584
- Computer & Electronic Products: 5,371
- Chemicals: 4,451
- Miscellaneous Manufactures: 3,861
- Machinery: 2,955

Jobs Supported by Tennessee Goods Exports
- Up by 13 Thousand Jobs Over Past Ten Years

2006: 133,585
2016: 146,976

95% of these jobs were supported by manufactured goods exports

146,976
U.S. jobs supported by goods exports from Tennessee in 2016

5,895
Number of small and medium-sized (SME) goods exporters in Tennessee in 2015

SMEs account for 82% of Tennessee goods exporters

...and 16% of known Tennessee goods export value
Tennessee Exports, Jobs, & Foreign Investment

Foreign Investment & Jobs in Tennessee
- In 2015, foreign-owned companies employed 163,500 Tennessee workers.

Free Trade Agreements
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Tennessee’s exports to U.S. FTA partners totaled $17.9 billion in 2017.

Tennessee’s Metropolitan Exports
- Memphis is the 25th largest metro area reporting exports nationwide.

In 2017, exports to FTA markets accounted for 54% of Tennessee exports.

Since 2007, exports from Tennessee to FTA markets have grown by 55%.

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>2016 Goods Export Value</th>
<th>Share of State Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>Memphis</td>
<td>$11.6 billion</td>
<td>*</td>
</tr>
<tr>
<td>Nashville-Davidson-Murfreesboro-Franklin</td>
<td>$9.5 billion</td>
<td>30.70%</td>
</tr>
<tr>
<td>Kingsport-Bristol-Bristol</td>
<td>$3.7 billion</td>
<td>*</td>
</tr>
<tr>
<td>Knoxville</td>
<td>$2.4 billion</td>
<td>7.80%</td>
</tr>
<tr>
<td>Chattanooga</td>
<td>$1.1 billion</td>
<td>*</td>
</tr>
<tr>
<td>Cleveland</td>
<td>$446 million</td>
<td>1.40%</td>
</tr>
<tr>
<td>Clarksville</td>
<td>$376 million</td>
<td>*</td>
</tr>
<tr>
<td>Jackson</td>
<td>$338 million</td>
<td>1.10%</td>
</tr>
<tr>
<td>Morristown</td>
<td>$281 million</td>
<td>0.90%</td>
</tr>
</tbody>
</table>

*Share of state exports unavailable for MSAs that cross state lines

Tennessee Employment in Foreign-Owned Companies

<table>
<thead>
<tr>
<th>Country</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>48,900</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>20,400</td>
</tr>
<tr>
<td>France</td>
<td>17,700</td>
</tr>
<tr>
<td>Germany</td>
<td>16,000</td>
</tr>
<tr>
<td>Netherlands</td>
<td>10,300</td>
</tr>
</tbody>
</table>

6.5%
Share of Tennessee private-industry employment at foreign-owned firms


For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.