Pennsylvania Exports, Jobs, & Foreign Investment

Pennsylvania Depends on World Markets
- Exports from Pennsylvania helped contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs
- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of Pennsylvania Businesses
- A total of 15,023 companies exported from Pennsylvania locations in 2015.

$38.6 billion
Pennsylvania goods exports in 2017

Pennsylvania’s Top 5 Export Markets (Millions of U.S. Dollars)
- Canada: 10,258
- Mexico: 4,096
- China: 2,555
- United Kingdom: 1,882
- Japan: 1,674

Pennsylvania’s Top 5 Export Categories (Millions of U.S. Dollars)
- Chemicals: $7,855
- Machinery: $3,800
- Computer & Electronic Products: $3,598
- Transportation Equipment: $3,501
- Primary Metal Manufactures: $3,132

Jobs Supported by Pennsylvania Goods Exports
- Up by 7 Thousand Jobs Over Past Ten Years

13,345
Number of small and medium-sized (SME) goods exporters in Pennsylvania in 2015

SMEs account for 89% of Pennsylvania goods exporters

Pennsylvania goods export value
- 92% of these jobs were supported by manufactured goods exports
- 31% of known Pennsylvania goods export value

176,514
U.S. jobs supported by goods exports from Pennsylvania in 2016

Updated February 2018
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Foreign Investment & Jobs in Pennsylvania
- In 2015, foreign-owned companies employed 300,800 Pennsylvania workers.

Free Trade Agreements
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Pennsylvania’s exports to U.S. FTA partners totaled $18.2 billion in 2017.

Pennsylvania’s Metropolitan Exports
- Philadelphia-Camden-Wilmington is the 14th largest metro area reporting exports nationwide.

In 2017, exports to FTA markets accounted for 47% of Pennsylvania exports.

Since 2007, exports from Pennsylvania to FTA markets have grown by 25%.

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)
- NAFTA: 2,827
- Korea: 380
- Singapore: 123
- Israel: 85
- Colombia: 80

Pennsylvania Employment in Foreign-Owned Companies
Number of Employees by Country of UBO

<table>
<thead>
<tr>
<th>Country of UBO</th>
<th>Number of Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>50,800</td>
</tr>
<tr>
<td>Netherlands</td>
<td>42,600</td>
</tr>
<tr>
<td>Germany</td>
<td>39,500</td>
</tr>
<tr>
<td>France</td>
<td>27,000</td>
</tr>
<tr>
<td>Japan</td>
<td>23,900</td>
</tr>
</tbody>
</table>

5.8% Share of Pennsylvania private-industry employment at foreign-owned firms.

Metro Area | 2016 Goods Export Value | Share of State Exports
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Philadelphia-Camden-Wilmington | $21.4 billion | *
Pittsburgh | $8.0 billion | 21.40%
Allentown-Bethlehem-Easton | $3.7 billion | *
Harrisburg-Carlisle | $2.3 billion | 6.00%
York-Hanover | $2.1 billion | 5.60%
Reading | $1.8 billion | 4.90%
Scranton-Wilkes-Barre-Hazleton | $1.4 billion | 3.90%
Erie | $1.1 billion | 3.00%
Youngstown-Warren-Boardman | $1.1 billion | *

*Share of state exports unavailable for MSAs that cross state lines.


For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.