Michigan Exports, Jobs, & Foreign Investment

Michigan Depends on World Markets
- Exports from Michigan helped contribute to the $2.33 trillion of U.S. goods and services exports in 2017.

Exports Support Jobs
- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Exports Sustain Thousands of Michigan Businesses
- A total of 14,680 companies exported from Michigan locations in 2015.

$59.8 billion
Michigan goods exports in 2017

Michigan’s Top 5 Export Markets (Millions of U.S. Dollars)
- Canada: 24,839
- Mexico: 12,507
- China: 3,676
- Brazil: 2,270
- Germany: 1,985

Michigan’s Top 5 Export Categories (Millions of U.S. Dollars)
- Transportation Equipment: 29,175
- Chemicals: 4,927
- Machinery: 4,868
- Computer & Electronic Products: 3,286
- Electrical Equipment: 2,764

271,337
U.S. jobs supported by goods exports from Michigan in 2016

95% of these jobs were supported by manufactured goods exports

13,114
Number of small and medium-sized (SME) goods exporters in Michigan in 2015

SMEs account for 89% of Michigan goods exporters

...and 24% of known Michigan goods export value

Updated February 2018
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Foreign Investment & Jobs in Michigan
- In 2015, foreign-owned companies employed 238,100 Michigan workers

Free Trade Agreements
- The U.S. currently has 14 free trade agreements in force with 20 countries.

Michigan’s Metropolitan Exports
- Detroit-Warren-Dearborn is the 6th largest metro area reporting exports nationwide.

In 2017, exports to FTA markets accounted for 68% of Michigan exports

Since 2007, exports from Michigan to FTA markets have grown by 24%

Michigan Employment in Foreign-Owned Companies

<table>
<thead>
<tr>
<th>Country</th>
<th>Number of Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>38,000</td>
</tr>
<tr>
<td>Japan</td>
<td>32,500</td>
</tr>
<tr>
<td>Canada</td>
<td>25,400</td>
</tr>
<tr>
<td>Netherlands</td>
<td>25,000</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>24,400</td>
</tr>
</tbody>
</table>

6.5%
Share of Michigan private-industry employment at foreign-owned firms

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)

- NAFTA: 6,322
- Korea: 650
- Australia: 488
- Chile: 198
- Israel: 114

Metro Area | 2016 Goods Export Value | Share of State Exports |
------------|--------------------------|------------------------|
Detroit-Warren-Dearborn | $42.1 billion | 67.40% |
Grand Rapids-Wyoming | $5.2 billion | 8.30% |
Midland | $2.6 billion | 4.10% |
South Bend-Mishawaka | $1.5 billion | * |
Saginaw | $1.5 billion | 2.30% |
Ann Arbor | $1.2 billion | 1.90% |
Kalamazoo-Portage | $1.1 billion | 1.80% |
Battle Creek | $1.1 billion | 1.70% |
Lansing-East Lansing | $936 million | 1.50% |

*Share of state exports unavailable for MSAs that cross state lines

For more resources please see [www.trade.gov/mas/ian](http://www.trade.gov/mas/ian). Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.