



INTERNATIONAL
TRADE
ADMINISTRATION

Kansas Exports, Jobs, & Foreign Investment

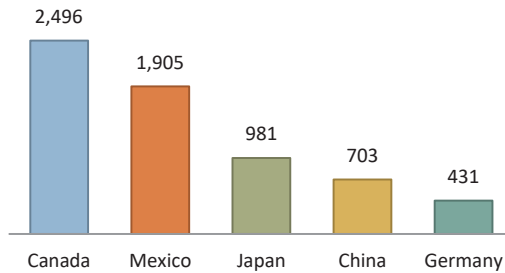
Kansas Depends on World Markets

- Exports from Kansas helped contribute to the \$2.33 trillion of U.S. goods and services exports in 2017.

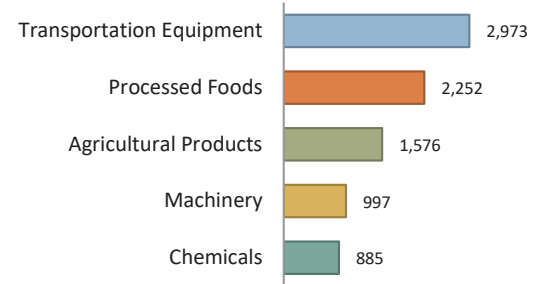
\$11.3 billion

Kansas goods exports in 2017

Kansas's Top 5 Export Markets (Millions of U.S. Dollars)



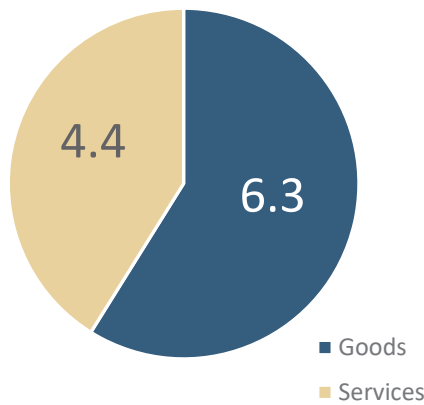
Kansas's Top 5 Export Categories (Millions of U.S. Dollars)



Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Jobs Supported by Total U.S. Exports
Totaled 10.7 Million Jobs in 2016, Nationwide



60,121

U.S. jobs supported by goods exports from Kansas in 2016

72% of these jobs were supported by manufactured goods exports

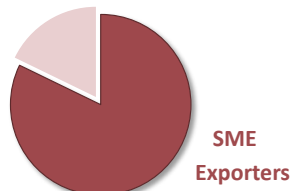
Exports Sustain Thousands of Kansas Businesses

- A total of 3,263 companies exported from Kansas locations in 2015.

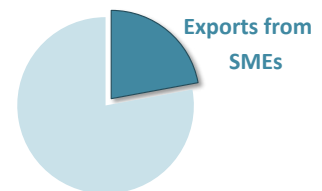
2,682

Number of small and medium-sized (SME) goods exporters in Kansas in 2015

SMEs account for **82%** of Kansas goods exporters



...and **22%** of known Kansas goods export value



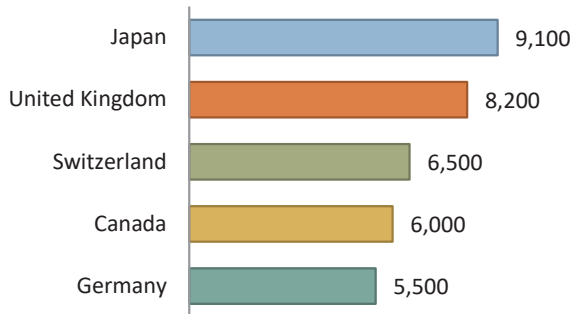


Kansas Exports, Jobs, & Foreign Investment

Foreign Investment & Jobs in Kansas

- In 2015, foreign-owned companies employed 57,600 Kansas workers

Kansas Employment in Foreign-Owned Companies
Number of Employees by Country of UBO



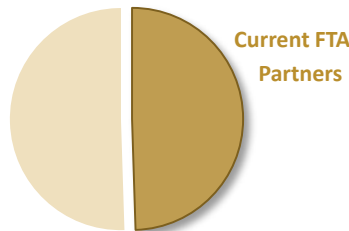
4.9%

Share of Kansas private-industry employment at foreign-owned firms

Free Trade Agreements

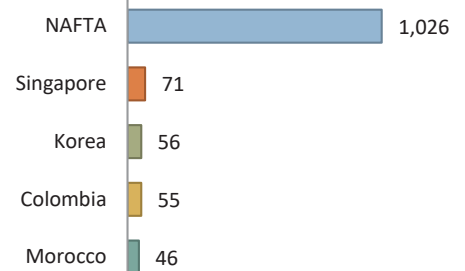
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Kansas's exports to U.S. FTA partners totaled \$5.6 billion in 2017.

In 2017, exports to FTA markets accounted for **49%** of Kansas exports



Since 2007, exports from Kansas to FTA markets have grown by **26%**

Top Dollar Growth, 2007-17
(Millions of U.S. Dollars)



Kansas's Metropolitan Exports

- Kansas City is the 44th largest metro area reporting exports nationwide.

Metro Area	2016 Goods Export Value	Share of State Exports
Kansas City	\$6.7 billion	*
Wichita	\$3.1 billion	31.20%
St. Joseph	\$904 million	*
Topeka	\$305 million	3.10%
Lawrence	\$72 million	0.70%
Manhattan	\$24 million	0.20%

*Share of state exports unavailable for MSAs that cross state lines