



INTERNATIONAL
TRADE
ADMINISTRATION

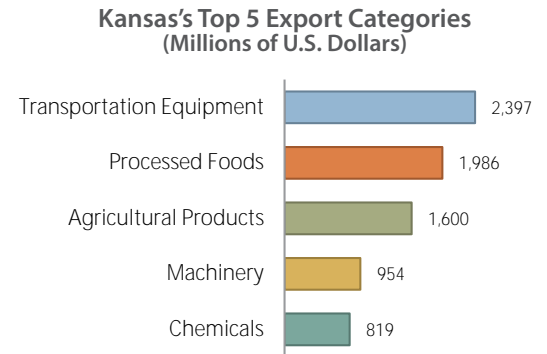
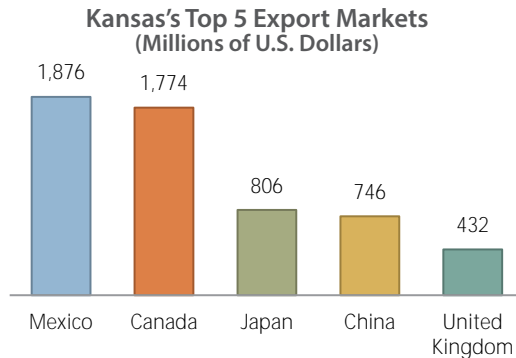
Kansas Exports, Jobs, & Foreign Investment

Kansas Depends on World Markets

- Exports from Kansas helped contribute to the \$2.21 trillion of U.S. goods and services exports in 2016.

\$10.2 billion

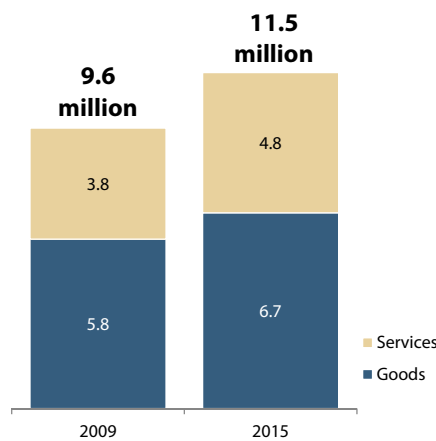
Kansas goods exports in 2016



Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 11.5 million in 2015, up 1.9 million from 2009.

Jobs Supported by Total U.S. Exports
Up by 1.9 Million Jobs Since 2009



59,175

U.S. jobs supported by goods exports from Kansas in 2015

80% of these jobs were supported by manufactured goods exports

Exports Sustain Thousands of Kansas Businesses

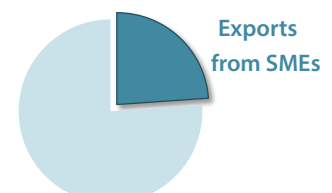
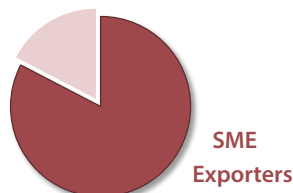
- A total of 3,366 companies exported from Kansas locations in 2014.

2,781

Number of small and medium-sized (SME) goods exporters in Kansas in 2014

SMEs account for **83%** of Kansas goods exporters

...and **24%** of known Kansas goods export value





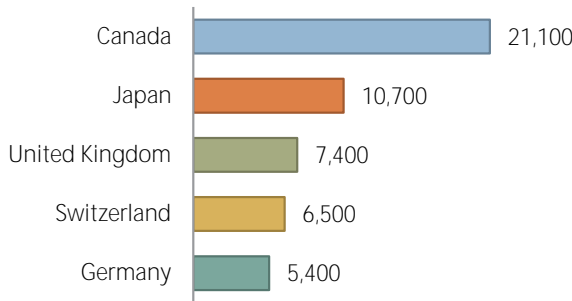
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Foreign Investment & Jobs in Kansas

- In 2014, foreign-owned companies employed 70,600 Kansas workers

Kansas Employment in Foreign-Owned Companies

Number of Employees by Country of UBO



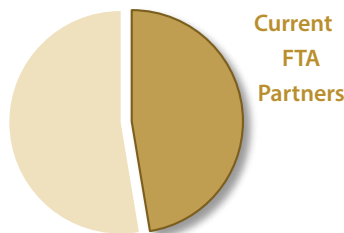
6.1%

Share of Kansas private-industry employment at foreign-owned firms

Free Trade Agreements

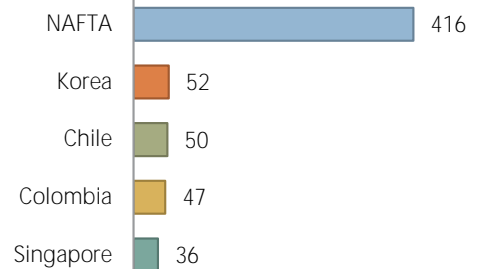
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Kansas's exports to U.S. FTA partners totaled \$4.8 billion in 2016.

In 2016, exports to FTA markets accounted for **47%** of Kansas exports



Since 2006, exports from Kansas have grown to several FTA markets

Top Dollar Growth, 2006-16
(Millions of U.S. Dollars)



Kansas's Metropolitan Exports

- Kansas City is the 43rd largest metro area reporting exports nationwide.

Metro Area	2015 Goods Export Value	Share of State Exports
Kansas City	\$6.7 billion	*
Wichita	\$3.7 billion	34.7%
St. Joseph	\$1.0 billion	*
Topeka	\$363 million	3.4%
Manhattan	\$89 million	0.8%
Lawrence	\$76 million	0.7%

*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.