T-TIP stands to be an ambitious, comprehensive, and high-standard trade and investment agreement that offers significant benefits for U.S. companies and workers through eliminating existing trade barriers and better enabling U.S. companies and workers to compete. **T-TIP will provide significant new opportunities for U.S. industry, as approximately one-fifth of all U.S. goods and services exports go to the European Union (EU).** In 2013, every billion dollars of U.S. exports supported 5,590 jobs. In that same year, U.S. goods and services exports to the EU supported an estimated 2.5 million U.S. jobs.

### Key Opportunities for Nebraska’s Industries

#### Machinery

The machinery sector accounted for **24 percent** of Nebraska’s total exports to the EU between 2012 and 2014. During that same period machinery product exports to the EU from Nebraska averaged **$143 million** annually. The EU currently has tariffs on machinery products as high as 9.7 percent. Nebraska companies would likely benefit from reduced tariffs in this sector as a result of the agreement. Machinery exports could also benefit from T-TIP provisions that will address technical regulations and standards that unnecessarily restrict trade.

#### Building Products

The building products sector accounted for **8 percent** of Nebraska’s total exports to the EU between 2012 and 2014. During that same period building product exports to the EU from Nebraska averaged **$51 million** annually. The EU currently has tariffs on building products as high as 10 percent. Nebraska companies would likely benefit from reduced tariffs in this sector as a result of the agreement.

#### Chemicals

The chemicals sector accounted for **6 percent** of Nebraska’s total exports to the EU between 2012 and 2014. During that same period chemical product exports to the EU from Nebraska averaged **$37 million** annually. The EU currently has tariffs on chemical products as high as 6.5 percent. Nebraska companies would likely benefit from reduced tariffs in this sector as a result of the agreement. Chemical exports could also benefit from T-TIP provisions that promote regulatory efficiencies and reduce regulatory compliance costs.

Nebraska U.S. Export Assistance Centers: [www.export.gov/Nebraska](http://www.export.gov/Nebraska)
Exports Sustain Thousands of Nebraska Businesses including SMEs

A total of 1,914 companies exported from Nebraska locations in 2013. Of those, 1,565 (81.8 percent) were small and medium-sized enterprises with fewer than 500 employees. Small and medium-sized firms generated over one-quarter (25.5 percent) of Nebraska’s total exports of merchandise in 2013.

Nebraska exported $860 million annually in goods to the EU (2012-2014 average). Nebraska’s goods exports to the EU increased by 12 percent from 2012 to 2014. During this period, 11 percent of Nebraska’s total goods exports went to the EU.

The EU’s tariff elimination as part of T-TIP would provide new market access that could benefit Nebraska’s exports. Exports from Nebraska could also benefit from efforts in T-TIP to achieve new market access commitments in services and investment, improve the regulatory environment, and establish global best practices.

How Past FTAs Have Benefitted Nebraska

The United States currently has free trade agreements in force with 20 countries, which accounted for $4.3 billion (55 percent) of Nebraska’s exports in 2014. During the past 10 years (2005-2014), exports from Nebraska to these markets grew by 153 percent, with NAFTA, Korea, Australia, Singapore, and CAFTA-DR showing the largest dollar growth during this period.

In Their Own Words: T-TIP Comments

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<thead>
<tr>
<th>The American Farm Bureau Federation</th>
<th>The Personal Care Products Council</th>
<th>National Electrical Manufacturers Association (NEMA)</th>
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<td>“The American Farm Bureau Federation, a U.S. general farm organization, supports efforts to increase agricultural trade flows and remove several major impediments to this flow that currently exist between the United States and the European Union.”</td>
<td>“The elimination of regulatory divergences between the United States and the European Union through alignment and mutual recognition of regulations, would significantly reduce industry costs related to formulation, marketing, labeling, and supply chain management, and facilitate market access and trade, especially for small and medium-sized companies.”</td>
<td>“Our member companies manufacture a diverse set of products including power transmission and distribution equipment, lighting systems, factory automation and control systems, and medical diagnostic imaging systems. Saving time and money not having to pay import duties could provide for notable efficiencies and re-programing of company resources into more productive activities.”</td>
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For more information, please see [www.trade.gov/fta](http://www.trade.gov/fta).
Prepared by Trade Policy and Analysis, International Trade Administration, U.S. Department of Commerce. Sources include resources from the U.S. Department of Commerce’s International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis, as well as the International Monetary Fund’s World Economic Outlook.