U.S. Trading Companies in 2014

408,685 U.S. companies engaged in goods trade in 2014

SMEs accounted for 98% of exporters & 97% of importers

One third of goods trade (by value) came from SMEs

Trading Companies in 2014
- 2014 reflects a slight decrease (0.2%) in the number of goods exporters, but a 2.5% increase in known export value
- The number of goods importers increased 2.0% in 2014 and known import value grew 3.6%
- Companies that both export & import account for the majority of trade, by value

SME Exporters by Market
- Most SMEs (59%) only export to a single market, while 75% of large firms export to multiple countries
- SME exports showed the largest growth to Mexico, the United Kingdom, & Belgium

Updated April 2016
Exporters by State
- Exports from SMEs accounted for more than half the total goods export value in seven states
- Illinois reported the largest increase in the number of goods exporters, up by more than 400 companies

Exporters by Industry
- The majority of exporters are non-manufacturing firms such as wholesalers
- Among SMEs, chemical manufacturers reported the largest growth in value
- SMEs accounted for 27.4% of overall goods export growth in 2014

Additional resources
- Trade Policy and Analysis
  http://www.trade.gov/mas/ian
- Exporter Database
  http://www.trade.gov/mas/ian/smeoutlook