



**U.S.
COMMERCIAL
SERVICE**
*United States of America
Department of Commerce*

QATAR





BASICS

- Area: 4416 square miles
- Population: 1,500,000 inhabitants
- Time: GMT +3
- Climate: Mild winter and hot summer (45 F to 120 F)
- Hereditary Emirate (full independence in 1971)
- Work week – Sunday to Thursday
- US citizens get their visas upon arrival
- Per capita GDP – Approximately USD 70,000 in 2008
- US military interests
- Al Jazeera

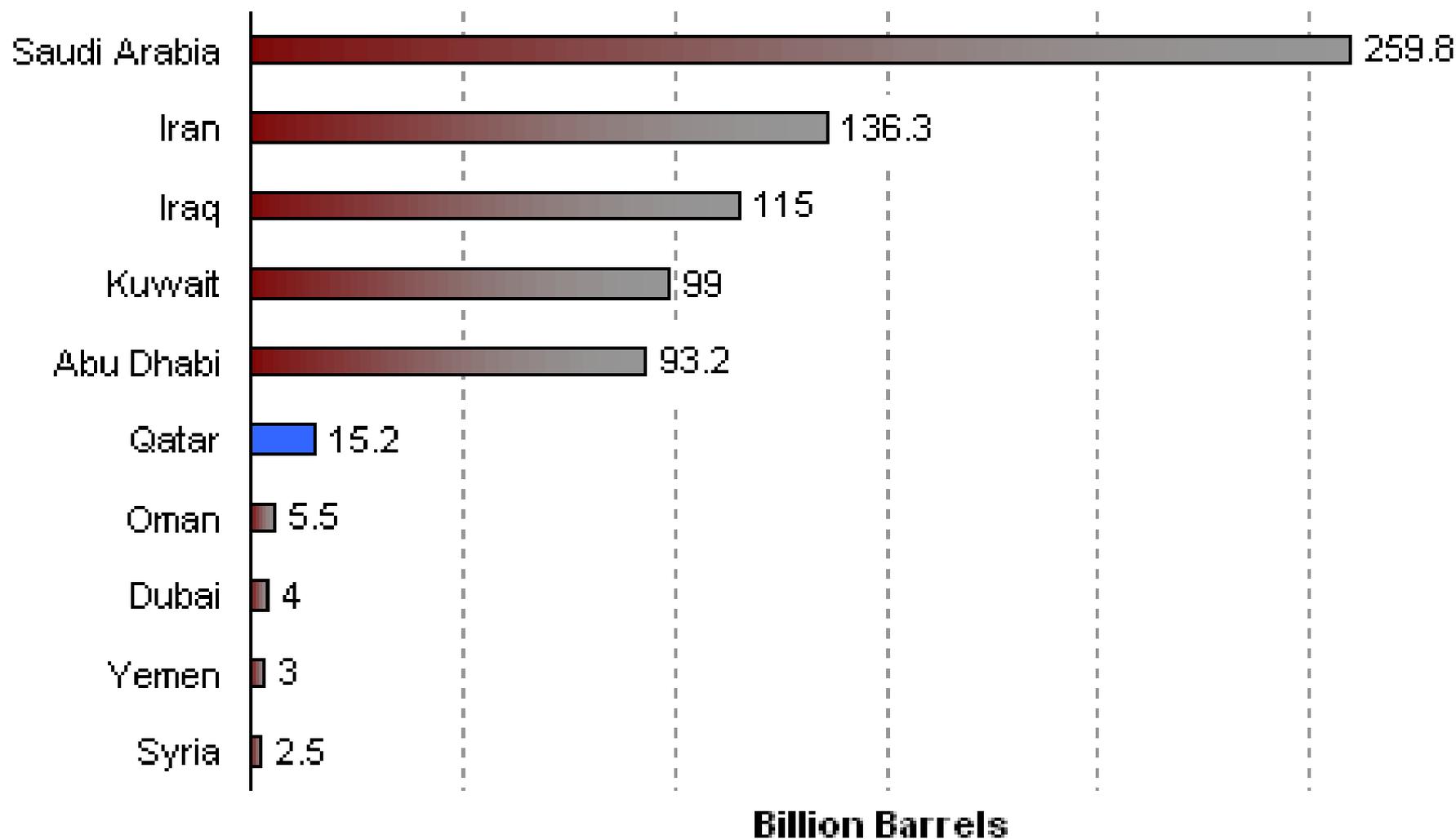
OUTLOOK

- Stable political situation
- Sound economic fundamentals – GDP Growth Average 25% in the last five years
- Diversification into non-hydrocarbon sectors
- Opportunities exist today for SMEs in a # of sectors
- Strong USG-GOQ relations
- New Commercial Service post

Oil Still King...

- 15.2 billion barrels of proven oil reserves
- ~1,000,000 barrels per day of crude oil
- Onshore Dukhan field (western Qatar) largest producing field; 6 offshore fields
- Enhanced oil recovery projects extending the life of oil fields

Selected Middle East Proven Oil Reserves, Jan. 1, 2007



Source: Oil & Gas Journal, Jan. 1, 2007

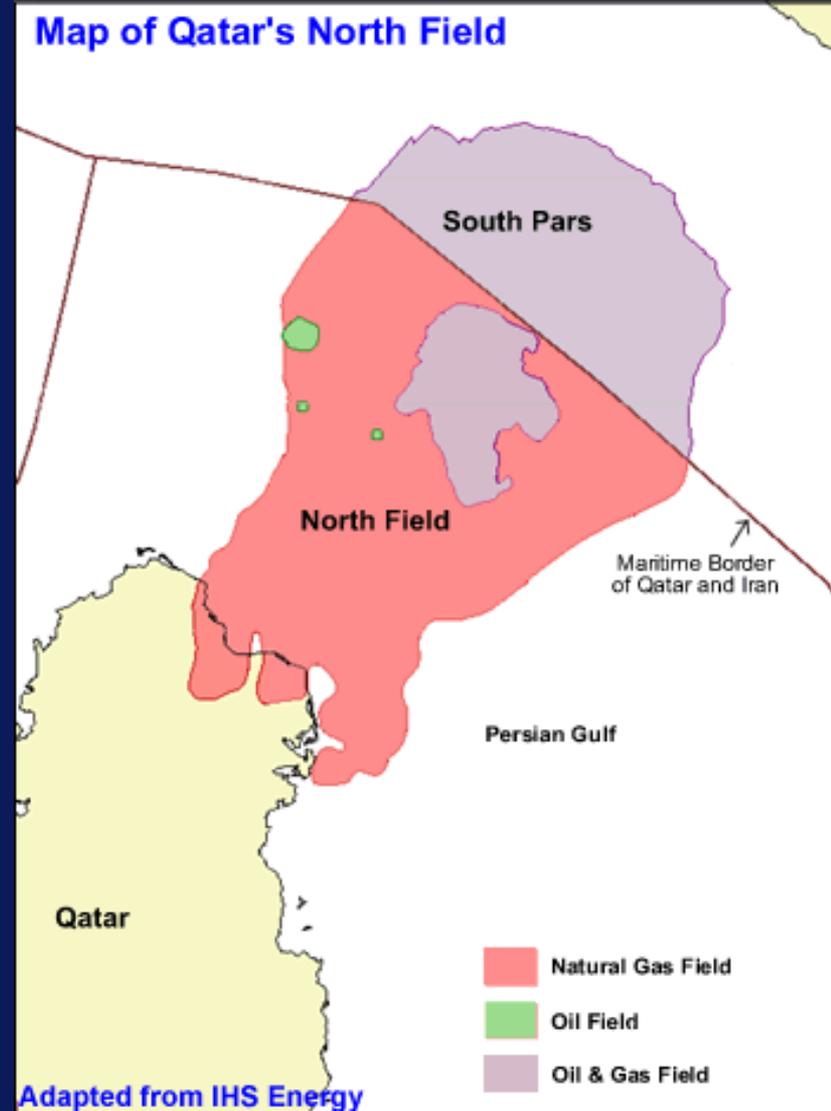
But the Future is in Natural Gas

- 3rd largest natural gas reserves in world
 - Largest single, non-associated natural gas field in world (North Field)

\$115 billion invested in the last 10 years

- Another \$70 billion will be invested in next 7 years
- Largest LNG exporter by 2010, supplying 1/3 of world's needs

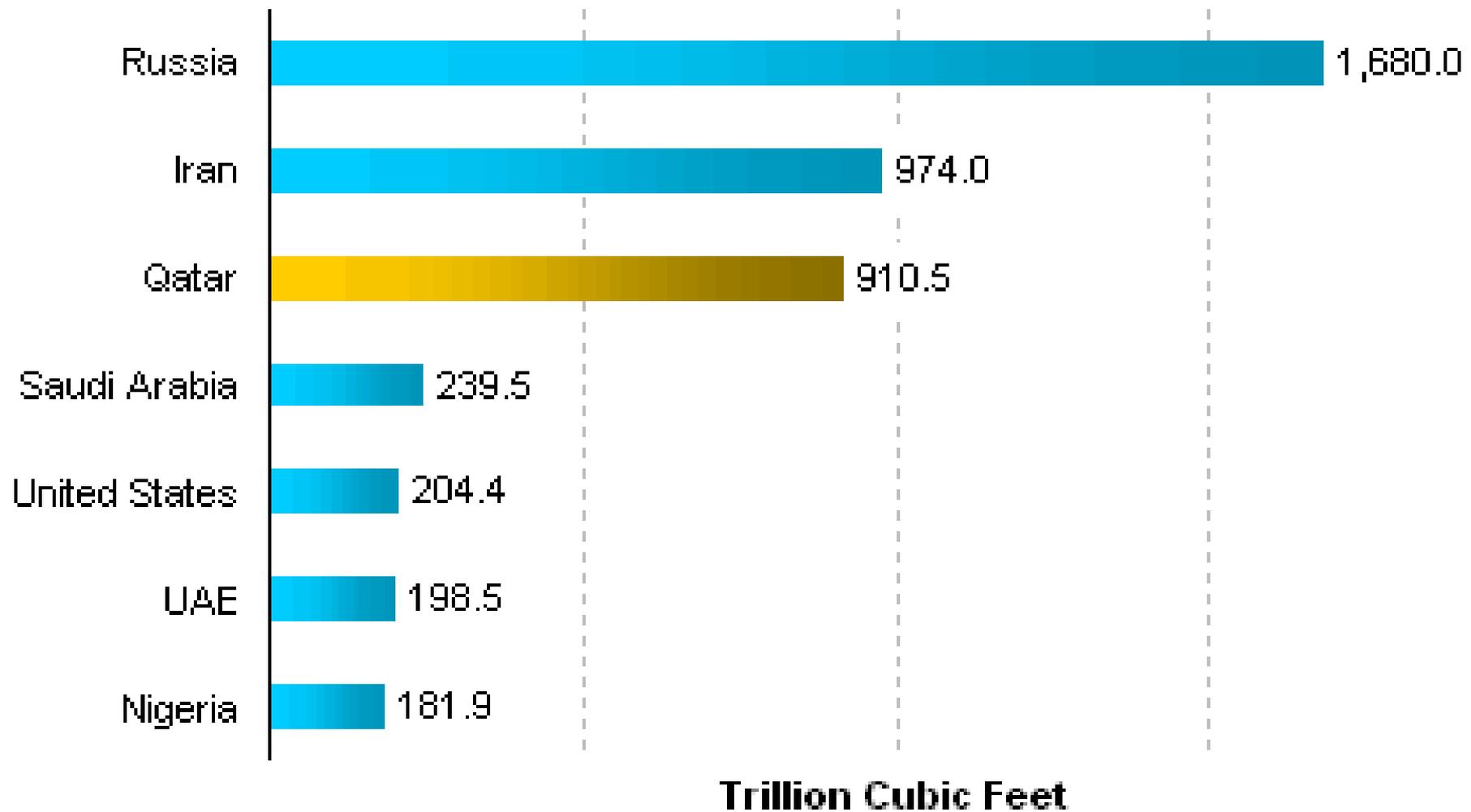
Map of Qatar's North Field



A leading natural gas exporter

- Natural gas deliveries via pipeline to UAE started 2007 (eventually to Oman)
 - Dolphin project (24.5% Occidental)
- Golden Pass terminal on Texas-Louisiana border to begin receiving LNG shipments mid-2009
- 2012 target production of 8.7 tcf (6X greater than 2005 levels)
- Moratorium on new projects until 2012

Top Proven Natural Gas Reserves, Jan. 1, 2007



Source: Oil & Gas Journal, Jan. 1, 2007

Ras Laffan Industrial City

- One of world's largest natural gas processing and LNG exporting facilities
 - 31 million tons/year to expand to 77 million by 2010
- RasGas: 70% QP, 30% ExxonMobil
- QatarGas: QP, Total, ExxonMobil, ConocoPhillips, Shell, Mitsui, and Marubeni

Other Parts of Industry

- Condensates and natural gas liquids production estimated at ~285,000 bpd
- Oryx Gas-to-Liquids plant (QP-Sasol joint venture) inaugurated in 2006
 - Uses natural gas feedstock to produce liquid fuels such as diesel
 - Future GTL projects running into cost problems
- 200,000 bpd refining capacity at Umm Said
- Qatar Petroleum International building partnerships abroad

DIVERSIFYING ITS ECONOMIC BASE

- Tourism and transfer hub for Gulf
- New airport and port
- Education city
- Medical hub for Gulf
- Modernizing business infrastructure
- Business-friendly investment climate



New Doha International Airport

- Commenced January 2004
- Will complete September 2011
- “Green field” new airport
- Designed to accommodate Airbus A380s & Boeing 747-8s
- 40 gate, 24 million passengers per year
- 2 runways
- Located on 20km² reclaimed land
 - 63million m³ of fill used to create the land
- Project cost over US\$9.0 billion





Passenger Complex at Ultimate Configuration



OPPORTUNITIES

- Construction
- Education & Training
- Medical & Health equipment
- Safety & Security equipment and services
- Oil and Gas
- ICT
- Franchising
- Travel and Tourism



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