



## Montana: Exports, Jobs, and Foreign Investment September 2012

### Exports Support Jobs for Montana's Workers

Export-supported jobs linked to manufacturing account for an estimated 2.3 percent of Montana's total private-sector employment. Nearly one-sixth (15.6 percent) of all manufacturing workers in Montana depend on exports for their jobs (2009 data latest available).

### Exports Sustain Thousands of Montana Businesses

A total of 752 companies exported from Montana locations in 2009. Of those, 656 (87 percent) were small and medium-sized enterprises with fewer than 500 employees.

Small and medium-sized firms generated over half (53 percent) of Montana's total exports of merchandise in 2009.

### Foreign Investment Creates Jobs in Montana

In 2009, foreign-controlled companies employed 000 Montana workers. Major sources of foreign investment in Montana in 2009 included the United Kingdom, Canada, France, and Japan.

Foreign investment in Montana was responsible for 0.0 percent of the state's total private-industry employment in 2009.

### Montana Depends on World Markets

Montana's export shipments of merchandise in 2011 totaled \$1.6 billion.

The state's largest market was Canada. Montana posted merchandise exports of \$591 million to Canada in 2011, 37.4 percent of the state's total merchandise exports. Canada was followed by Korea (\$227 million), Mexico (\$129 million), China (\$120 million), and Taiwan (\$66.3 million).

The state's largest merchandise export category is chemicals, which accounted for \$350 million of Montana's total merchandise exports in 2011. Other top merchandise exports are minerals and ores (\$239 million), machinery (\$205 million), petroleum and coal products (\$160 million), and transportation equipment (\$149 million).

### Montana's Metropolitan Exports

In 2011, the following metropolitan areas in Montana recorded merchandise exports: Great Falls (\$114 million), Billings (\$102 million), and Missoula (\$75.5 million).