



Maryland: Exports, Jobs, and Foreign Investment September 2012

Exports Support Jobs for Maryland's Workers

Export-supported jobs linked to manufacturing account for an estimated 1.6 percent of Maryland's total private-sector employment. One-tenth (10.3 percent) of all manufacturing workers in Maryland depend on exports for their jobs (2009 data latest available).

Exports Sustain Thousands of Maryland Businesses

A total of 4,176 companies exported from Maryland locations in 2009. Of those, 3,661 (88 percent) were small and medium-sized enterprises with fewer than 500 employees.

Small and medium-sized firms generated over one-third (37 percent) of Maryland's total exports of merchandise in 2009.

Foreign Investment Creates Jobs in Maryland

In 2009, foreign-controlled companies employed 103,800 Maryland workers. Major sources of foreign investment in Maryland in 2009 included the Netherlands, the United Kingdom, France, and Canada.

Foreign investment in Maryland was responsible for 5.1 percent of the state's total private-industry employment in 2009.

Maryland Depends on World Markets

Maryland's export shipments of merchandise in 2011 totaled \$10.9 billion.

The state's largest market was Canada. Maryland posted merchandise exports of \$1.7 billion to Canada in 2011, 15.4 percent of the state's total merchandise exports. Canada was followed by China (\$666 million), Saudi Arabia (\$554 million), Korea (\$538 million), and Netherlands (\$515 million).

The state's largest merchandise export category is transportation equipment, which accounted for \$2.5 billion of Maryland's total merchandise exports in 2011. Other top merchandise exports are chemicals (\$1.6 billion), computers and electronic products (\$1.6 billion), machinery (\$1.1 billion), and primary metal manufactures (\$730 million).

Maryland's Metropolitan Exports

In 2011, the following metropolitan areas in Maryland recorded merchandise exports: Baltimore-Towson (\$5.5 billion), and Salisbury (\$958 million). Several metropolitan area exporters included some counties in Maryland. Philadelphia-Camden-Wilmington (including some parts of Pennsylvania, New Jersey, and Delaware) exported \$26.2 billion, while Washington-Arlington-Alexandria (including some parts of the District of Columbia, Virginia, and West Virginia) exported \$10.2 billion, Hagerstown-Martinsburg and Cumberland (both including some parts of West Virginia) exported \$333 million, and \$39.8 million respectively.