



Indiana: Exports, Jobs, and Foreign Investment September 2012

Exports Support Jobs for Indiana's Workers

Export-supported jobs linked to manufacturing account for an estimated 7.4 percent of Indiana's total private-sector employment. Nearly one-quarter (22.7 percent) of all manufacturing workers in Indiana depend on exports for their jobs (2009 data latest available).

Exports Sustain Thousands of Indiana Businesses

A total of 6,279 companies exported from Indiana locations in 2009. Of those, 5,400 (86 percent) were small and medium-sized enterprises with fewer than 500 employees.

Small and medium-sized firms generated one-fifth (20 percent) of Indiana's total exports of merchandise in 2009.

Foreign Investment Creates Jobs in Indiana

In 2009, foreign-controlled companies employed 131,400 Indiana workers. Major sources of foreign investment in Indiana in 2009 included Japan, the United Kingdom, Germany, and France.

Foreign investment in Indiana was responsible for 5.5 percent of the state's total private-industry employment in 2009.

Indiana Depends on World Markets

Indiana's export shipments of merchandise in 2011 totaled \$32.2 billion.

The state's largest market was Canada. Indiana posted merchandise exports of \$11.8 billion to Canada in 2011, 36.6 percent of the state's total merchandise exports. Canada was followed by Mexico (\$3.3 billion), Germany (\$1.9 billion), Japan (\$1.3 billion), and France (\$1.2 billion).

The state's largest merchandise export category is transportation equipment, which accounted for \$9.5 billion of Indiana's total merchandise exports in 2011. Other top merchandise exports are chemicals (\$7.9 billion), machinery (\$4.1 billion), primary metal manufactures (\$1.9 billion), and miscellaneous manufactured products (\$1.8 billion).

Indiana's Metropolitan Exports

In 2011, the following metropolitan areas in Indiana recorded merchandise exports: Indianapolis-Carmel (\$9.6 billion), Elkhart-Goshen (\$1.6 billion), Fort Wayne (\$1.3 billion), Kokomo (\$1.3 billion), Columbus (\$988 million), Bloomington (\$966 million), Lafayette (\$656 million), Terre Haute (\$390 million), Michigan City-La Porte (\$362 million), Muncie (\$272 million), and Anderson (\$116 million). Chicago-Naperville-Joliet (including some parts of Illinois and Wisconsin) exported \$39.5 billion, while Cincinnati-Middletown (including some parts of Ohio and Kentucky) exported \$18.7 billion, Louisville-Jefferson County (including some parts of Kentucky) exported \$6.8 billion, Evansville (including some parts of Kentucky) exported \$3.4 billion, while South Bend-Mishawaka (including some parts of Michigan) exported \$2.1 billion.