



INTERNATIONAL
TRADE
ADMINISTRATION

Indiana Exports, Jobs, & Foreign Investment

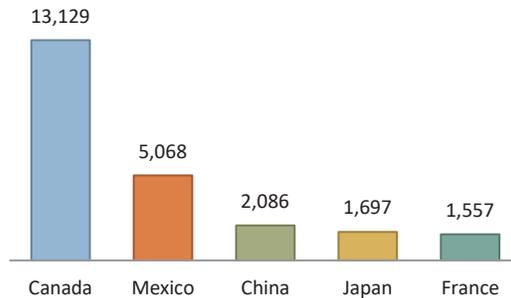
Indiana Depends on World Markets

- Exports from Indiana helped contribute to the \$2.33 trillion of U.S. goods and services exports in 2017.

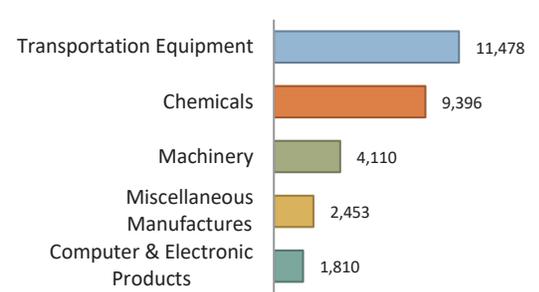
\$37.8 billion

Indiana goods exports in 2017

Indiana's Top 5 Export Markets (Millions of U.S. Dollars)



Indiana's Top 5 Export Categories (Millions of U.S. Dollars)

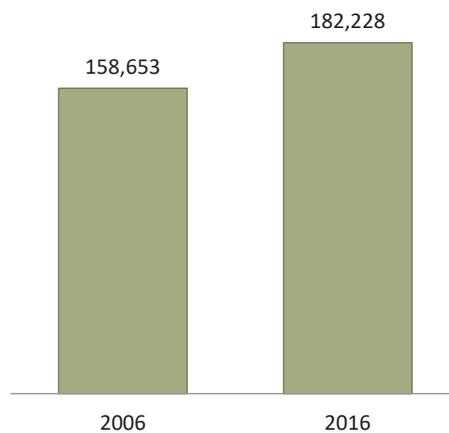


Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Jobs Supported by Indiana Goods Exports

Up by 24 Thousand Jobs Over Past Ten Years



182,228

U.S. jobs supported by goods exports from Indiana in 2016

89% of these jobs were supported by manufactured goods exports

Exports Sustain Thousands of Indiana Businesses

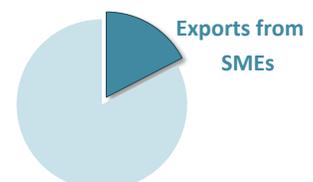
- A total of 8,313 companies exported from Indiana locations in 2015.

7,076

Number of small and medium-sized (SME) goods exporters in Indiana in 2015

SMEs account for **85%** of Indiana goods exporters

...and **17%** of known Indiana goods export value





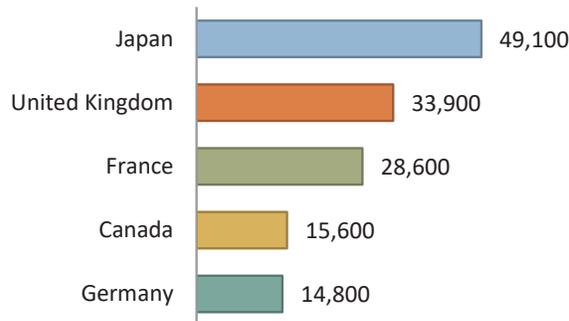
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Foreign Investment & Jobs in Indiana

- In 2015, foreign-owned companies employed 190,900 Indiana workers

Indiana Employment in Foreign-Owned Companies
Number of Employees by Country of UBO



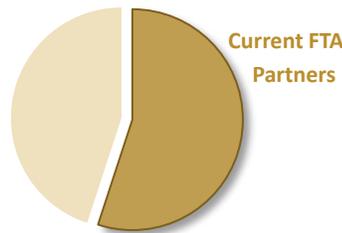
7.2%

Share of Indiana private-industry employment at foreign-owned firms

Free Trade Agreements

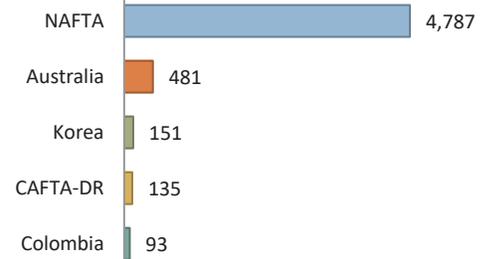
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Indiana's exports to U.S. FTA partners totaled \$20.8 billion in 2017.

In 2017, exports to FTA markets accounted for **55%** of Indiana exports



Since 2007, exports from Indiana to FTA markets have grown by **39%**

Top Dollar Growth, 2007-17
(Millions of U.S. Dollars)



Indiana's Metropolitan Exports

- Indianapolis-Carmel-Anderson is the 30th largest metro area reporting exports nationwide.

Metro Area	2016 Goods Export Value	Share of State Exports
Chicago-Naperville-Elgin	\$43.9 billion	*
Cincinnati	\$26.3 billion	*
Indianapolis-Carmel-Anderson	\$9.7 billion	30.50%
Louisville-Jefferson County	\$7.8 billion	*
Evansville	\$3.0 billion	*
Columbus	\$1.9 billion	5.90%
Elkhart-Goshen	\$1.6 billion	4.90%
South Bend-Mishawaka	\$1.5 billion	*
Kokomo	\$1.4 billion	4.40%

*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.