



INTERNATIONAL
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Cleveland-Elyria, OH Merchandise Exports in 2015

The Metropolitan Export Series is a product funded and developed by the International Trade Administration using data from the U.S. Census Bureau. Merchandise export data are available for U.S. metropolitan areas beginning in 2005.

In 2015, Cleveland was the
32nd
largest exporter in the U.S.

Cleveland Exports in 2015

- Goods exports from the Cleveland area have increased \$1.6 billion since 2009.
- On average, exports from the Cleveland area have increased by 3.1% annually over the past 10 years.

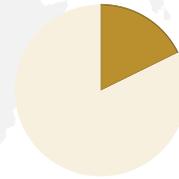
\$9.6 billion

Total Cleveland goods export value in 2015

20%

Cleveland area export growth since 2009

Exports from Cleveland accounted for **18%** of total Ohio goods exports



Goods Exports From Select Cleveland Area Counties

County	Export Value
Cuyahoga County	\$6.0 billion
Lake County	\$1.9 billion
Lorain County	\$1.1 billion
Medina County	\$432 million
Geauga County	\$176 million

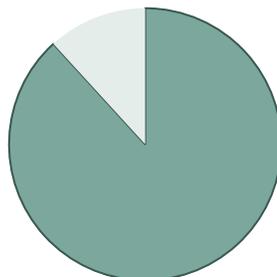
Exports Sustain Cleveland Area Businesses

- In 2014 (latest available), 2,766 Cleveland area companies exported to U.S. FTA partners.
- The same year, 2,672 area companies exported to Trans-Pacific Partnership countries and 1,320 exported to the European Union.

3,526

Number of small and medium-sized goods exporters in Cleveland in 2014

SMEs account for **88%** of Cleveland goods exporters



95% of

Cleveland goods exporters shipped manufactured products overseas



Note: Exporter counts reflect the number of companies, not establishments, and are therefore not additive across industries and geographies



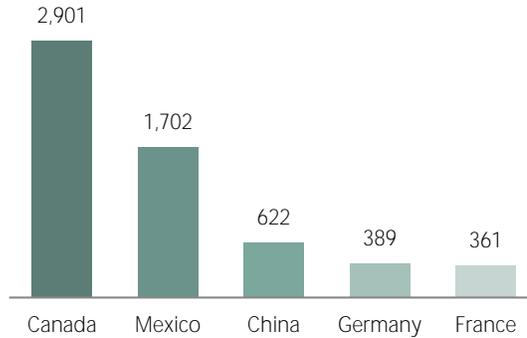
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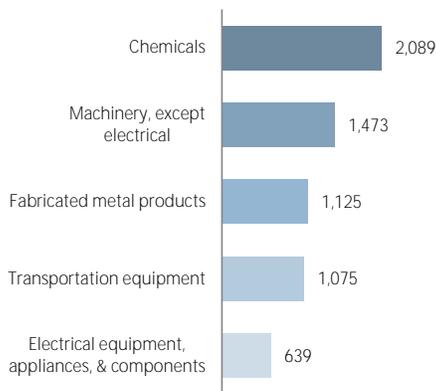
Top Cleveland Export Markets & Sectors

- In 2015, Canada was Cleveland's top foreign market, accounting for 30% of its total goods exports.
- Chemicals was Cleveland's top export sector in 2015, accounting for 22% of the area's goods exports.

Top Cleveland Area Export Markets
Millions of dollars



Top Cleveland Export Sectors
Millions of dollars



In addition to these top sectors, other sectors where Cleveland is a major exporter include:

- Primary metal manufactures
- Plastics & rubber products
- Paper
- Miscellaneous manufactures
- Nonmetallic mineral products

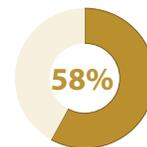
Current and Future FTAs Matter to Cleveland Area Exporters

- The U.S. currently has 14 free trade agreements in force with 20 countries.

In 2015, exports to FTA markets accounted for **59%** of Cleveland area exports

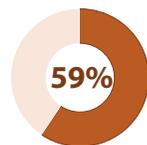
In 2015, Cleveland exported:

\$4.6 billion
to NAFTA



\$5.6 billion
to TPP

\$5.7 billion
to all FTAs in force



\$1.6 billion
to TTIP (EU-28)

Source Notes

Data year: 2015 Last updated: September 2016

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For additional information and to view the complete data series and methodology, visit www.trade.gov/metrodata. Exporter data available on <http://tse.export.gov/edb>.