



INTERNATIONAL
TRADE
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Boston-Cambridge-Newton, MA-NH Merchandise Exports in 2015

The Metropolitan Export Series is a product funded and developed by the International Trade Administration using data from the U.S. Census Bureau. Merchandise export data are available for U.S. metropolitan areas beginning in 2005.

In 2015, Boston was the
14th
largest exporter in the U.S.

Boston Exports in 2015

- Goods exports from the Boston area have increased \$3.2 billion since 2005.
- On average, exports from the Boston area have increased by 1.7% annually over the past 10 years.

\$21.3 billion

Total Boston goods export value in 2015

18%

Boston area export growth since 2005

Goods Exports From Select Boston Area Counties

County	Export Value
Middlesex County	\$8.4 billion
Essex County	\$5.6 billion
Norfolk County	\$3.3 billion
Plymouth County	\$1.3 billion
Rockingham County	\$1.2 billion

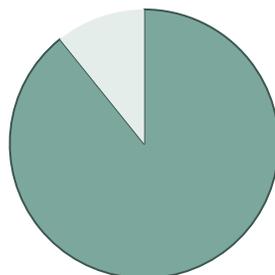
Exports Sustain Boston Area Businesses

- In 2014 (latest available), 4,262 Boston area companies exported to U.S. FTA partners.
- The same year, 4,076 area companies exported to Trans-Pacific Partnership countries and 3,044 exported to the European Union.

6,468

Number of small and medium-sized goods exporters in Boston in 2014

SMEs account for **89%** of Boston goods exporters



92% of

Boston goods exporters shipped manufactured products overseas



Note: Exporter counts reflect the number of companies, not establishments, and are therefore not additive across industries and geographies

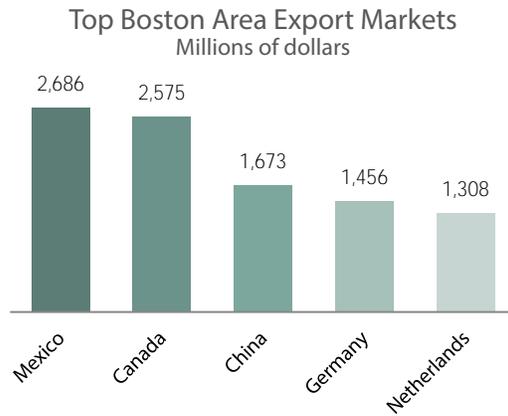


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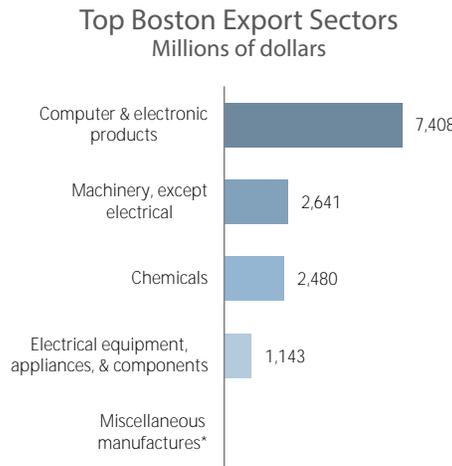
Top Boston Export Markets & Sectors

- In 2015, Mexico was Boston's top foreign market, accounting for 13% of its total goods exports.
- Computer & electronic products was Boston's top export sector in 2015, accounting for 35% of the area's goods exports.



In addition to these top markets, Boston is also a major exporter to:

South Korea \$936 million
Ireland \$892 million
Hong Kong \$825 million
Taiwan \$659 million
Italy \$446 million



In addition to these top sectors, other sectors where Boston is a major exporter include:

- Transportation equipment
- Processed foods
- Paper
- Plastics & rubber products
- Fabricated metal products

* Indicates that export value is suppressed due to disclosure concerns.

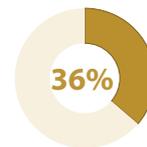
Current and Future FTAs Matter to Boston Area Exporters

- The U.S. currently has 14 free trade agreements in force with 20 countries.

In 2015, exports to FTA markets accounted for **36%** of Boston area exports

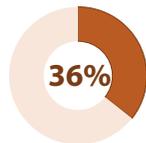
In 2015, Boston exported:

\$5.3 billion
to NAFTA



\$7.7 billion
to TPP

\$7.6 billion
to all FTAs in force



\$6.5 billion
to TTIP (EU-28)

Source Notes

Data year: 2015 Last updated: September 2016

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For additional information and to view the complete data series and methodology, visit www.trade.gov/metrodta. Exporter data available on <http://tse.export.gov/edb>.