More than 304,000 U.S. Companies Exported in 2013

The number of merchandise exporters have increased by 10% since 2009

More than 405,000 U.S. companies engaged in goods trade in 2013

Companies that both export and import accounted for the majority of U.S. trade, by value

Small and medium-sized exporters (SMEs) account for 98% of exporters...

North America, particularly Canada, remains the most popular export destination for U.S. companies
In 2013, 59% of SMEs exported to only one market, and 92% operated from a single location.

In contrast, more than half of large exporters recorded sales to at least five foreign markets and 38 percent of large firm exports were through related parties.

Wholesalers and other non-manufacturing firms make up the majority of SME exporters.

SMEs accounted for a higher than average* share of exports in twenty states.